

# Medley Capital Corporation (NYSE: MCC)

Investor Presentation

Quarter Ended December 31, 2017



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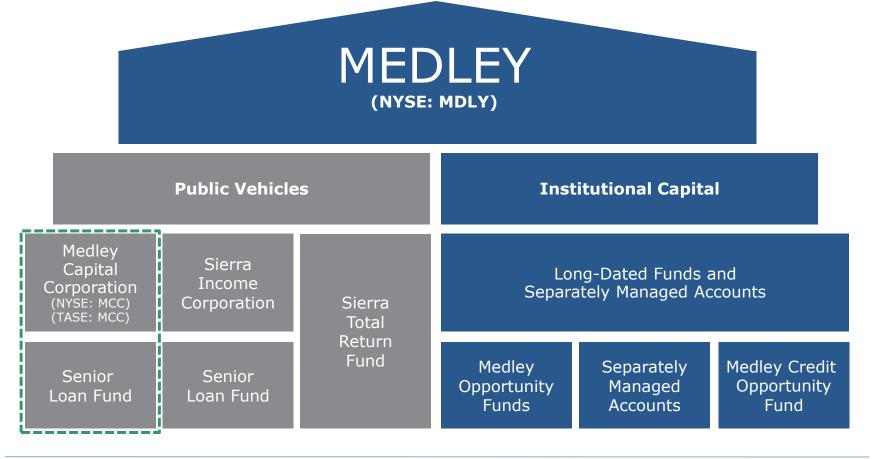
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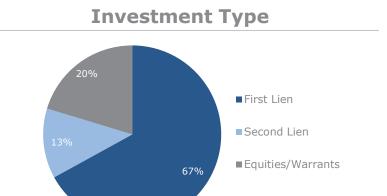
## Diversified AUM Across Multiple Funds

- Broad distribution through public and private vehicles
- Permanent capital, long-dated funds and managed accounts not subject to traditional outflows

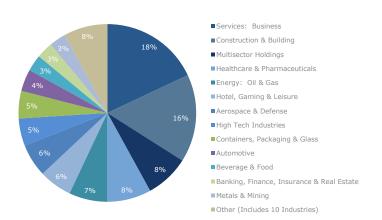




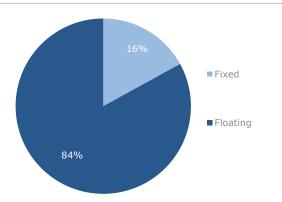
## Diversified Senior Secured Floating Rate Portfolio



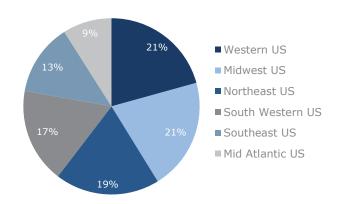
### **Industry**



### Floating vs Fixed Rate<sup>1</sup>



### Geography<sup>2</sup>



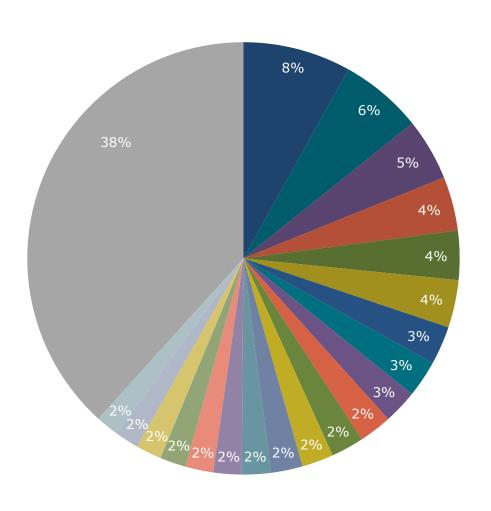
Note: Portfolio data as of 12/31/2017 based on fair market value. Numbers may not foot due to rounding. Past performance is not indicative of future results.

<sup>1.</sup> Based on income bearing investments.

<sup>2.</sup> MCC does not have exposure to international investments.



### Portfolio by Issuer



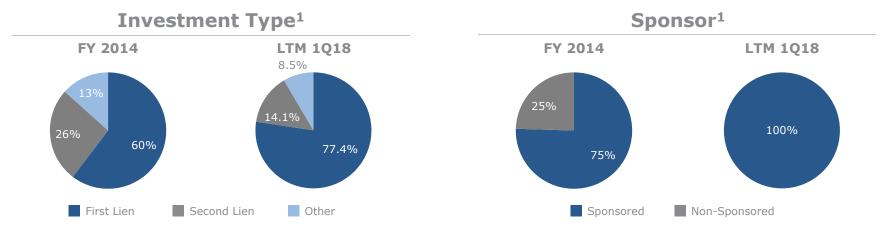
#### **Top 20 Investments: 62%**

- ■MCC Senior Loan Strategy JV I LLC
- Harrison Gypsum, LLC
- JFL-NGS Partners, LLC
- URT Acquisition Holdings Corp.
- NVTN LLC
- AAR Intermediate Holdings, LLC
- Seotowncenter, Inc.
- Capstone Nutrition
- Oxford Mining Company, LLC
- L & S Plumbing Partnership, Ltd.
- Heligear Acquisition Corp.
- ■JD Norman Industries, Inc.
- ■Omnivere, LLC
- Alpine SG, LLC
- 3SI Security Systems, Inc.
- Vail Holdco Corp.
- Reddy Ice Corporation
- Dynamic Energy Services International, LLC
- Taylored Freight Services, LLC
- InterFlex Acquisition Company, LLC
- Other



## **Investment Strategy Shift**

 Following a key investment strategy shift in 2015, the Company has consistently migrated towards first lien credit to larger, sponsor-backed borrowers, resulting in a significant loss rate reduction



### **Annualized Loss Rate by Year of Origination<sup>2</sup>**



Note: Past performance is not indicative of future results.

<sup>1.</sup> Percentages based on sum of original commitment amounts.

<sup>2.</sup> Based on (un)realized loss for each investment by vintage over the term of each investment, if realized, or assumed through maturity, if unrealized. | As Cumulative loss rate for FY 2015 through FY 2017 vintages is 10bps in total, the annualized calculation rounds to 0.00%



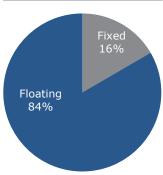
### Well Positioned for a Rising Rate Environment

- MCC is well positioned for a rising interest rate environment
- 84% of the portfolio is floating rate
- 69% of liabilities are fixed rate
- Favorable asset & liability mix
  - The weighted average maturity of assets is 2.3 years
  - The weighted average maturity of liabilities is 4.9 years

Basis Point Change	Interest Income Change	Interest Expense Change	NII Change
100	\$5,200	\$1,500	\$3,700
200	10,500	3,000	7,500
300	15,900	4,500	11,400
400	21,300	6,000	15,300
500	26,700	7,500	19,200

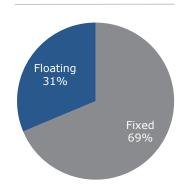
#### **Assets**





#### Liabilities

#### 12/31/2017

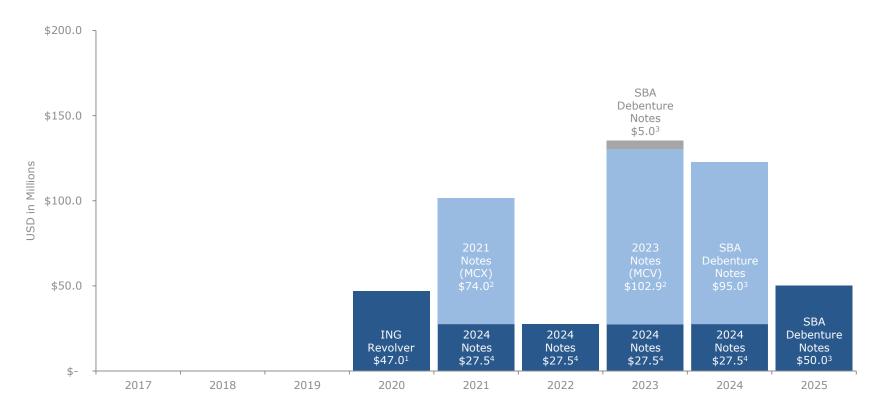


Note: Past performance is not indicative of future results.



## **Debt Maturity Profile**

- MCC's liabilities are well diversified with a staggered debt maturity profile
- Pro-forma for post-quarter end debt issuance and term loan pay-down



Note: As of 12/31/2017. Pro forma for 1/29/2017.

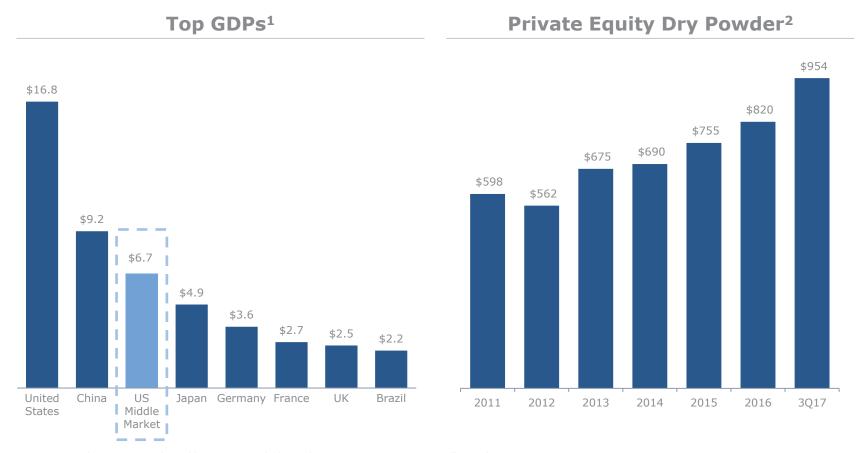
- 1. \$1.6 million aggregate difference in total Revolving Credit Facility from the balance sheet is a result of recently adopted debt issuance cost accounting standards.
- 2. \$3.9 million aggregate difference in total Unsecured Notes from the balance sheet is a result of recently adopted debt issuance cost accounting standards.
- 3. \$2.7 million aggregate difference in total SBA Debenture Notes from the balance sheet is a result of recently adopted debt issuance cost accounting standards.
- 4. 2024 Notes issued on TASE under the ticker MCC.B1 on 1/29/2018.

Attractive Industry Dynamics



## The Opportunity – Large Target Market

- Standalone US middle market would rank as the 3rd largest global economy
- · Private equity dry powder continues to be elevated at all-time highs

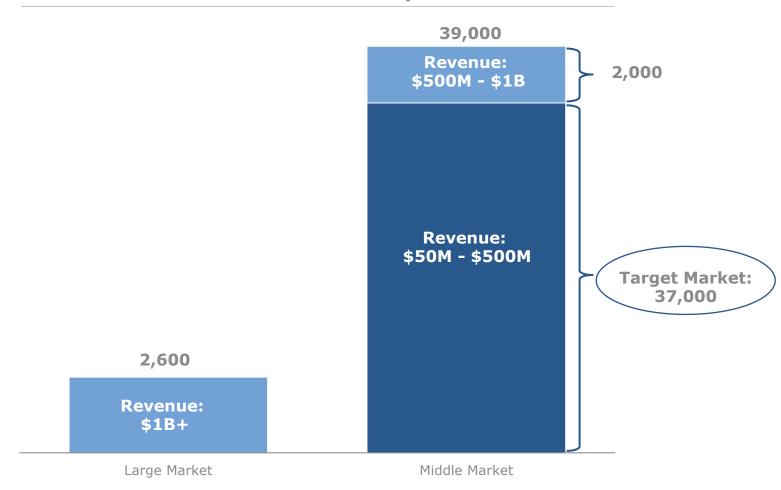


International Monetary Fund, World Economic Outlook Database, June 2014. Metrics in trillions of USD.
 Pregin Private Equity Q3 2017 Quarterly Update. Metrics in billions of USD.



## The Opportunity – Large Number of Borrowers

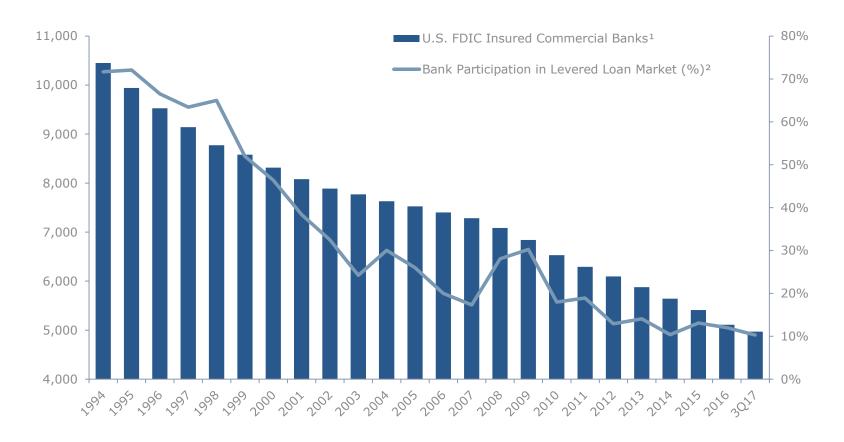
### **Number of Businesses by Market<sup>1</sup>**





### The Opportunity - Bank Consolidation

- Banks continue to shift toward large borrowers
- Regulatory environment is a headwind for banks in the middle-market



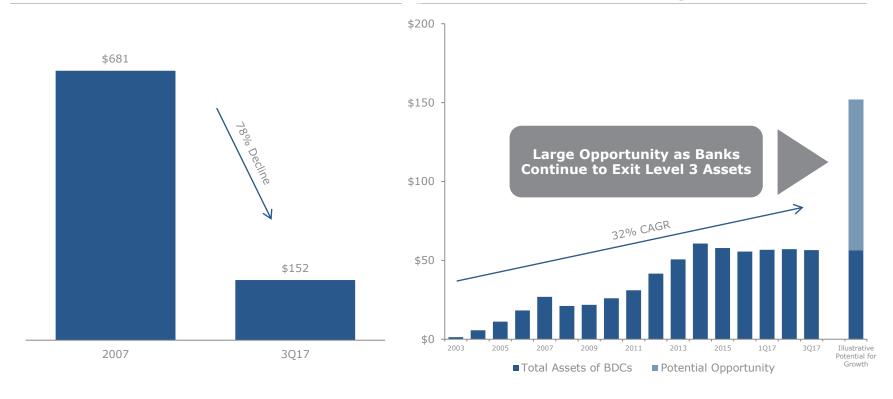
Federal Deposit Insurance Corporation, represents number of commercial banking institutions insured by the FDIC as of 9/30/2017.
 S&P LCD's Leveraged Lending Review – 3017.



## Regulatory Pressure Continues for Banks

#### Level 3 Assets for Financial Firms<sup>1</sup>

### **Total Assets of Publicly Traded BDCs<sup>2</sup>**



<sup>1.</sup> Financial firms include: BAC, C, CS, DB, GS, JPM, MS and WFC. Metrics in billions of USD. Financial information as of 9/30/2017.

<sup>2.</sup> BDCs include: ACAS, ACSF, AINV, ARCC, BKCC, CMFN, CPTA, FDUS, FSC, FSIC, FSFR, GAIN, GARS, GBDC, GLAD, GSVC, HCAP, HRZN, HTCG, KCAP, KIPO, MAIN, MCC, MCGC, MRCC, MVC, NGPC, NMFC, OFS, PFLT, PNNT, PSEC, SAR, SCM, SLRC, SUNS, TCAP, TCPC, TCRD, TICC, TINY, TPVG, TSLX and WHF. Metrics in billions of USD. Total assets as of 9/30/2017, with the exception of FSFR, GBDC, GLAD, PFLT, PNNT, ACAS, GSVC, KIPO, MCGC, NGPC, TINY, and MVC.

MCC Financial Results



### Performance Overview

- Net investment income of \$0.13 per share for the quarter ending 12/31/2017
- Net asset value of \$7.71 per share for the quarter ending 12/31/2017
- Quarterly dividend of \$0.16 per share for the quarter ending 12/31/2017
- 10.6% portfolio yield as of 12/31/2017<sup>1</sup>
- Funded \$66.8M in the MCC SLS JV since inception through the quarter ending 12/31/2017



## Financial & Portfolio Highlights

### **Financial Highlights**

	1	.2/31/17	9/30/17	6/30/17	3/31/17	12/31/16	9/30/16
Net investment income per share	\$	0.13	\$ 0.16	\$ 0.18	\$ 0.15	\$ 0.19	\$ 0.23
Net realized gains (losses) per share		-	(0.22)	(1.01)	-	(0.12)	(0.29)
Loss on extinguishment of Debt		-	(0.01)	-	(0.01)	-	-
Net unrealized gains (losses)		(0.72)	(0.16)	0.88	(0.36)	0.05	(0.01)
Provision for taxes on unrealized per share		-	0.01	0.01	-	-	0.01
Net income per share <sup>1</sup>		(0.59)	(0.22)	0.06	(0.22)	0.12	(0.06)
Net asset value per share		7.71	8.45	8.84	8.94	9.39	9.49

### **Portfolio Highlights**

- \$835.9 million total fair value of investments as of December 31, 2017
- \$34.8 million net originations during guarter ended December 31, 2017

### **Asset Mix by Investment Type**

Asset Class	12/31/17	9/30/17	6/30/17	3/31/17	12/31/16	9/30/16
Senior Secured 1st Lien	67.0%	67.5%	63.6%	64.4%	64.3%	64.8%
Senior Secured 2nd Lien	12.7%	16.2%	21.1%	24.1%	23.4%	23.4%
Unsecured Debt	-	-	-	3.1%	4.3%	5.8%
Equity/Warrants	20.3%	16.3%	15.3%	8.4%	8.0%	6.0%

### **Asset Mix by Rating**

Rating	12/31/17	9/30/17	6/30/17	3/31/17	12/31/16	9/30/16
1	0.9%	5.1%	10.2%	12.0%	12.3%	12.3%
2	76.7%	63.0%	58.8%	58.4%	60.3%	60.6%
3	12.4%	16.7%	20.0%	15.8%	19.1%	18.7%
4	3.0%	8.3%	3.9%	6.4%	6.9%	7.2%
5	7.0%	6.9%	7.1%	7.4%	1.4%	1.2%



### Select Financial & Portfolio Information

As of and for the Three Months Ended (dollars in millions, except per share data)										
		12/31/17		9/30/17		6/30/17		3/31/17		12/31/16
Net investment income per share - basic & diluted Net realized and unrealized gains per share - basic & diluted <sup>12</sup> GAAP EPS - basic & diluted <sup>3</sup> Dividend declared per share		0.13 (0.72) (0.59) 0.16		0.16 (0.39) (0.22) 0.16		0.18 (0.12) 0.06 0.16		0.15 (0.37) (0.22) 0.16	\$	0.19 (0.07) 0.12 0.22
Stockholders' equity Net asset value per share	\$	419.8 7.71	\$	460.4 8.45	\$	481.3 8.84	\$	487.0 8.94	\$	511.3 9.39
Market Capitalization <sup>4</sup>	\$	284.4	\$	325.2	\$	348.1	\$	418.9	\$	409.1
Common stock data: High Price <sup>5</sup> Low Price <sup>5</sup> Closing Price	\$	6.10 5.09 5.22	\$	6.57 5.79 5.97	\$	7.84 5.96 6.39	\$	8.00 7.40 7.69	\$	7.87 6.96 7.51
Investments at fair value	\$	835.9	\$	837.0	\$	880.6	\$	926.1	\$	917.6
% Floating Rate <sup>6</sup> % Fixed Rate <sup>6</sup>		83.7% 16.3%		83.5% 16.5%		83.4% 16.6%		83.4% 16.6%		84.3% 15.7%
Number of Portfolio Companies		68		64		60		64		60
Gross originations for the quarter Realizations/amortizations for the quarter Net originations/(realizations) for the quarter	\$	82.7 47.9 34.8	\$	58.0 82.0 (24.0)	\$	75.4 119.0 (43.6)	\$	58.0 35.0 23.0	\$	41.3 40.1 1.2

Note: Basic and diluted per share data reflects weighted average common shares outstanding of 54,474,211 as of 12/31/17, 54,474,211 as of 9/30/17, 54,474,211 as of 9/30/17, 12/31/16 as of 12/31/17, and 12/31/16 as of 12/31/16.

<sup>1.</sup> Inclusive of change in provision for taxes of \$90,009 for the quarter ended 12/31/17, \$309,180 for the quarter ended 09/30/17, \$782,608 for the quarter ended 06/30/17, \$0 for the quarter ended 03/31/17 and \$0 for the quarter ended 12/31/16.

<sup>2.</sup> Inclusive of loss on extinguishment of debt.

<sup>3.</sup> May not foot due to rounding.

<sup>4.</sup> Reflects common shares outstanding of 54,474,211 and a closing price of \$5.22 as of 12/31/17, 54,474,211 and a closing price of \$5.97 as of 9/30/17, 54,474,211 and a closing price of \$6.39 as of 6/30/17, 54,474,211 and a closing price of \$7.69 as of 03/31/17, 54,474,211 and a closing price of \$7.51 as of 12/31/16.

<sup>5.</sup> Reflects the high and low closing share price during the periods ended 12/31/2017, 09/30/2017, 06/30/17, 03/31/17 and 12/31/16.

<sup>6.</sup> Based on income bearing investments.



## **Balance Sheet**

As of (dollars in thousands, except per share data)											
		12/31/17		9/30/17		6/30/17		3/31/17		12/31/16	
ASSETS		(Unaudited)		(Audited)		(Unaudited)		(Unaudited)		(Unaudited)	
Investments at fair value											
Non-controlled/non-affiliated investments	\$	565,542	\$	575,496	\$	608,166	\$	717,295	\$	730,316	
Affiliated investments		95,792		90,071		33,317		32,824		10,000	
Controlled investments	_	174,569		171,424	_	239,084	_	176,022	_	177,297	
Total investments at fair value	\$	835,903	\$	836,991	\$	880,567	\$	926,141	\$	917,613	
Cash and cash equivalents Interest receivable		50,008		108,572		118,186		83,523		102,135	
Receivable for dispositions and investments sold		9,475 56		9,371 232		6,629 4,205		10,050 680		11,007 556	
Other assets		4,582		4,394		2,054		2,107		1,632	
		,		,		,		, -		,	
TOTAL ASSETS	\$	900,024	\$	959,560	\$	1,011,641	\$	1,022,501	\$	1,032,943	
LIADILITIC											
LIABILITIES Revolving credit facility payable	4	45,381	4	66,223	4	24.417	4	32,292	4	14,789	
Term loan payable	\$	101,047	\$	100,954	\$	24,417 172,333	\$	32,292 172,158	\$	171,983	
Notes payable		173,002		172,752		172,508		172,163		171,985	
SBA debentures payable		147,297		147,154		146,983		146,814		146,646	
Management and incentive fees payable		4,068		4,312		4,439		4,479		5,347	
Interest and fees payable		5,063		3,760		3,195		1,843		4,032	
Accounts payable, accrued expenses and other liabilities		4,397		3,976		6,468		5,737		5,641	
TOTAL LIABILITIES	\$	480,255	\$	499,131	\$	530,343	\$	535,486	\$	521,683	
										·	
NET ASSETS											
Common stock, par value \$.001 per share, 100,000,000											
common shares authorized, 54,474,211 common shares											
issued and outstanding as of December 31, 2017	\$	54	\$	54	\$	54	\$	54	\$	54	
Capital in excess of par value		705,046		705,046		705,313		705,313		705,326	
Accumulated undistributed net investment income		7,992		9,528		5,873		5,020		8,962	
Accumulated undistributed net realized gain/(loss) from investments		(176,684)		(176,663)		(160,827)		(105,745)		(105,299)	
Net unrealized appreciation/(depreciation) on investments, net of defe	er	(116,639)		(77,536)		(69,115)		(117,627)		(97,783)	
Total net assets		419,769		460,429		481,298		487,015		511,260	
TOTAL LIABILITIES AND NET ASSETS	\$	900,024	\$	959,560	\$	1,011,641	\$	1,022,501	\$	1,032,943	
NET ASSET VALUE PER SHARE	\$	7.71	\$	8.45	\$	8.84	\$	8.94	\$	9.39	



### Corporate Information

#### **Board of Directors**

BROOK TAUBE Chairman & Chief Executive Officer

SETH TAUBE Director

JEFF TONKEL Director

ARTHUR AINSBERG Independent Director

JOHN E. MACK Independent Director

KARIN HIRTLER-GARVEY Independent Director

MARK LERDAL Independent Director

#### **Corporate Officers**

BROOK TAUBE
Chairman & Chief Executive Officer

RICHARD T. ALLORTO, JR. Chief Financial Officer & Secretary

JOHN FREDERICKS Chief Compliance Officer

#### Research Coverage

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JEFFERIES GROUP Kyle Joseph – (415)-229-1525

LADENBURG THALMANN & CO. Mickey Schleien – (305)-572-4131

NATIONAL SECURITIES Christopher R. Testa – (212)-417-7447

WELLS FARGO SECURITIES, LLC Jonathan Bock – (704)-410-1874

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#### **Investor Relations**

SAM ANDERSON Head of Capital Markets & Risk Management (212)-759-0777

#### **Corporate Counsel**

EVERSHEDS SUTHERLAND Washington, DC

### Independent Registered Public Accounting Firm

ERNST & YOUNG, LLP New York, NY

#### **Securities Listing**

NYSE: MCC (Common Stock)

MCX (Senior Notes Due 2021) MCV (Senior Notes Due 2023)

TASE: MCC (Common Stock)

MCC.B1 (Senior Notes Due 2024)

#### **Transfer Agent**

AMERICAN STOCK TRANSFER & TRUST COMPANY, LLC (888)-777-0324