

# Medley Capital Corporation (NYSE: MCC)

Investor Presentation

Quarter Ended March 31, 2018



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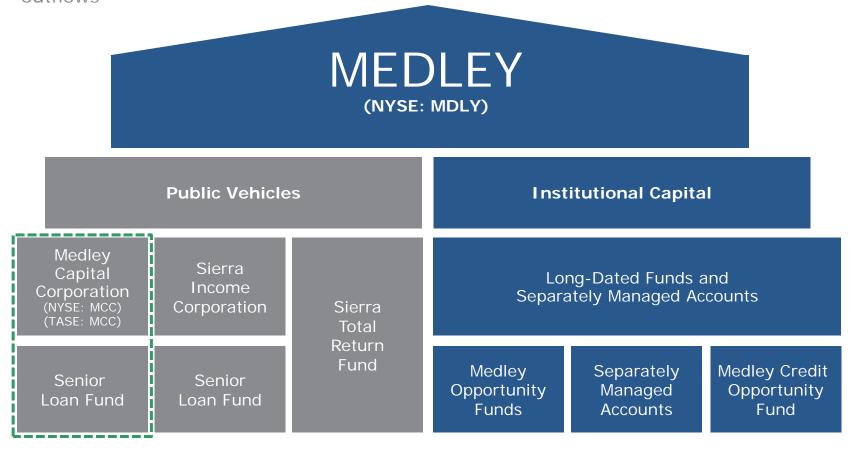
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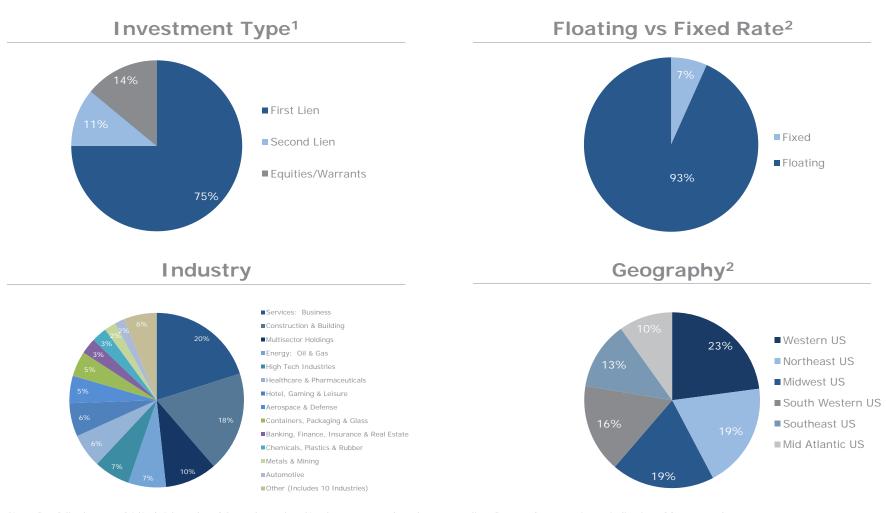
## Diversified AUM Across Multiple Funds

- Broad distribution through public and private vehicles
- Permanent capital, long-dated funds and managed accounts not subject to traditional outflows





# Diversified Senior Secured Floating Rate Portfolio

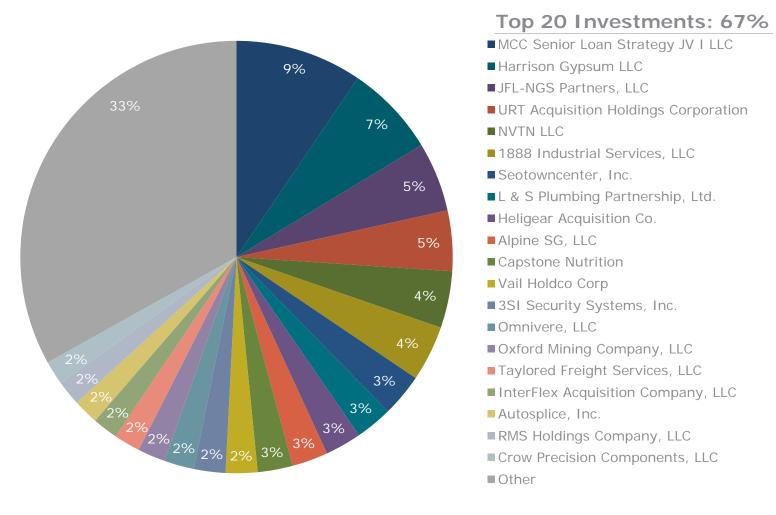


Note: Portfolio data as of 3/31/18 based on fair market value. Numbers may not foot due to rounding. Past performance is not indicative of future results.

- . MCC SLS JV equity is categorized as First Lien
- 2. Based on income bearing investments; excludes equity investments.
- B. MCC does not have exposure to international investments.



# Portfolio by Issuer



Note: The investments in Harrison Gypsum LLC and Seotowncenter, Inc. were repaid at par in April, 2018.

1. Portfolio includes 64 total issuers; the 33% of Portfolio Issuer Concentration represents 44 MCC borrowers.



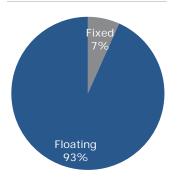
## Well Positioned for a Rising Rate Environment

- MCC is well positioned for a rising interest rate environment
- 93% of the portfolio is floating rate
- 98% of liabilities are fixed rate
- Favorable asset & liability mix
  - The weighted average maturity of assets is 2.8 years
  - The weighted average maturity of liabilities is 4.4 years

Basis Point Change	Interest Income Change	Interest Expense Change	NII Change
100	\$4,500	\$100	\$4,400
200	9,100	200	8,900
300	13,700	400	13,300

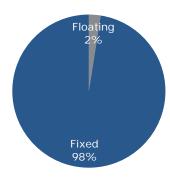
### **Assets**

### 3/31/2018



### Liabilities

### 3/31/2018

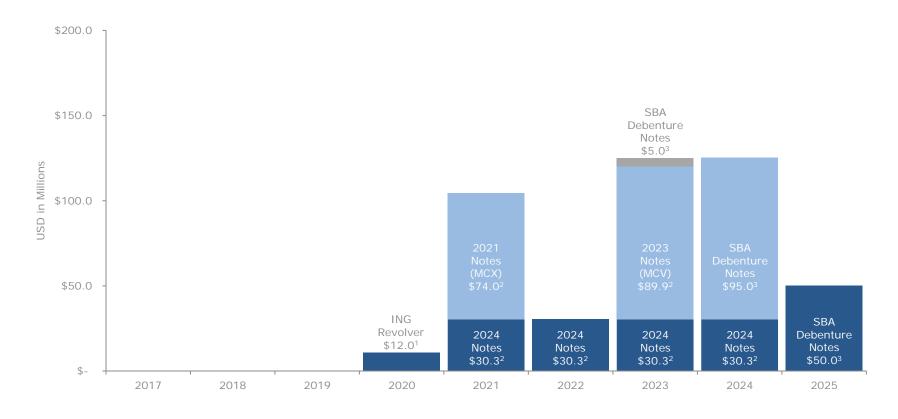


Note: Past performance is not indicative of future results.



## **Debt Maturity Profile**

MCC's liabilities are well diversified with a staggered debt maturity profile



Note: As of 3/31/2018.

- 1. \$1.6 million aggregate difference in total Revolving Credit Facility from the balance sheet is a result of recently adopted debt issuance cost accounting standards.
- 2. \$9.4 million aggregate difference in total Unsecured Notes from the balance sheet is a result of recently adopted debt issuance cost accounting standards.
- 3. \$2.6 million aggregate difference in total SBA Debenture Notes from the balance sheet is a result of recently adopted debt issuance cost accounting standards.



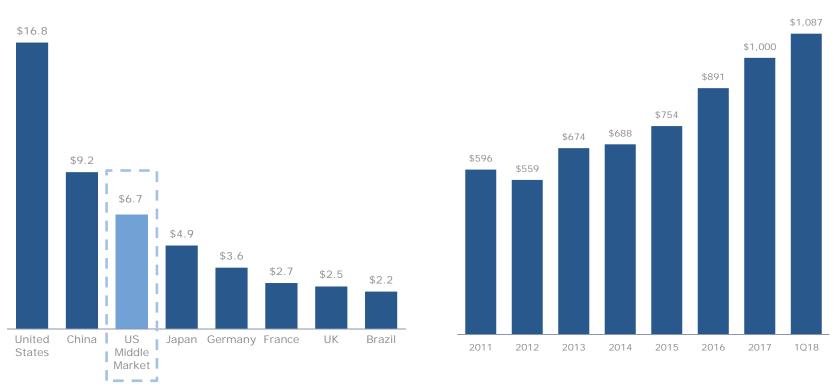


# The Opportunity – Large Target Market

- Standalone US middle market would rank as the 3rd largest global economy
- Private equity dry powder continues to be elevated at all-time highs

### Top GDPs<sup>1</sup>

## **Private Equity Dry Powder<sup>2</sup>**

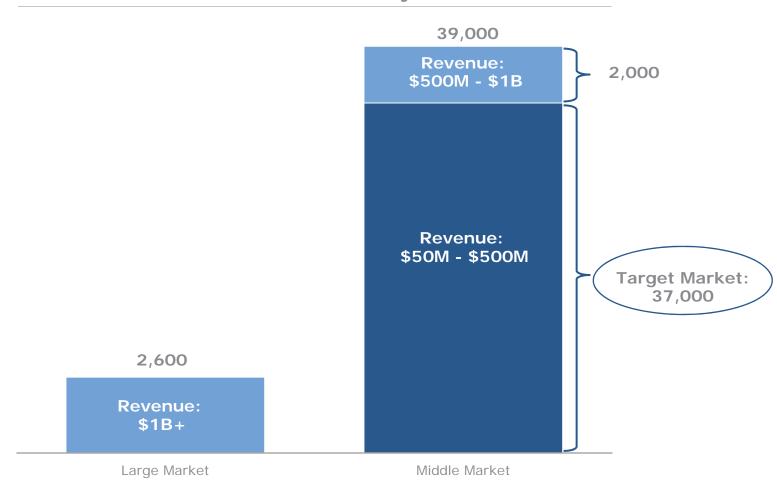


- 1. International Monetary Fund, World Economic Outlook Database, June 2014. Metrics in trillions of USD.
- 2. Preqin Private Equity Q3 2017 Quarterly Update. Metrics in billions of USD



# The Opportunity – Large Number of Borrowers

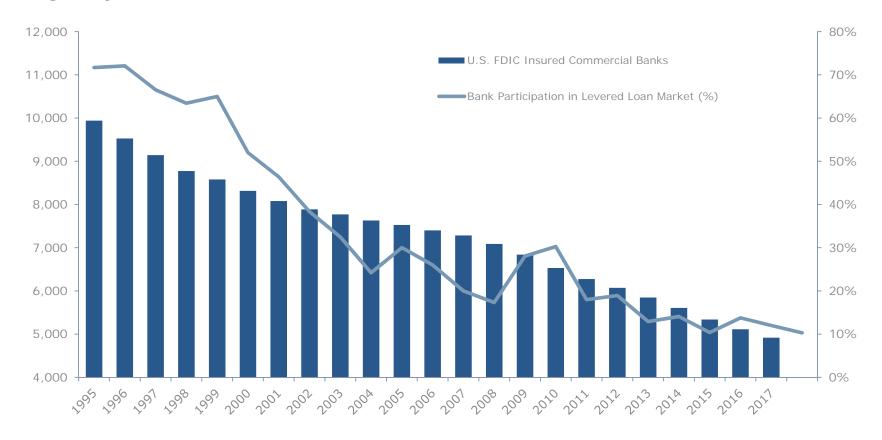
### Number of Businesses by Market<sup>1</sup>





# The Opportunity – Bank Consolidation

- Banks continue to shift toward large borrowers
- Regulatory environment is a headwind for banks in the middle-market



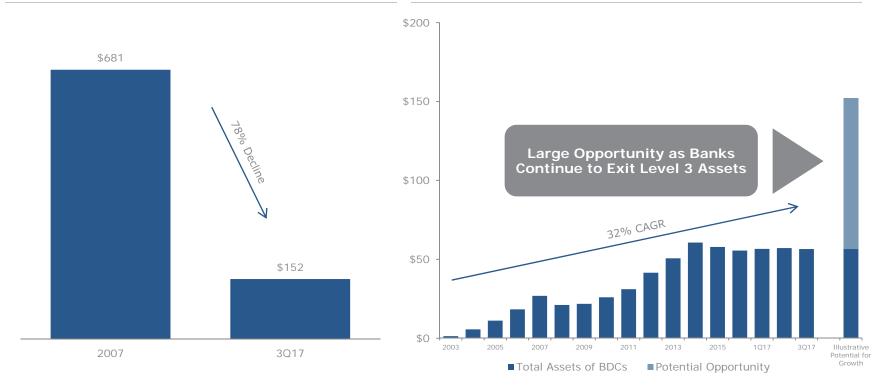
<sup>1.</sup> Federal Deposit Insurance Corporation, represents number of commercial banking institutions insured by the FDIC as of 12/31/2017.

S&P LCD's Leveraged Lending Review – 4Q17.



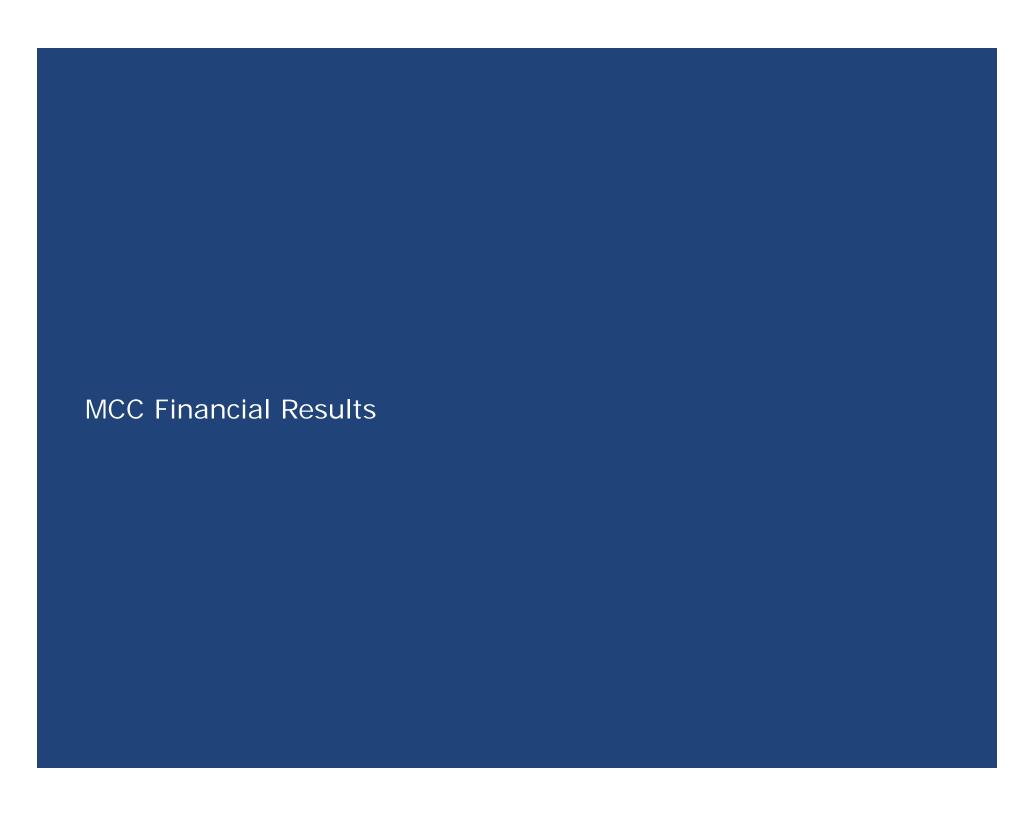
# Regulatory Pressure Continues for Banks





<sup>1.</sup> Financial firms include: BAC, C, CS, DB, GS, JPM, MS and WFC. Metrics in billions of USD. Financial information as of 9/30/2017.

BDCs include: ACAS, ACSF, AINV, ARCC, BKCC, CMFN, CPTA, FDUS, FSC, FSIC, FSFR, GAIN, GARS, GBDC, GLAD, GSVC, HCAP, HRZN, HTCG, KCAP, KIPO, MAIN, MCC, MCGC, MRCC, MVC, NGPC, NMFC, OFS, PFLT, PNNT, PSEC, SAR, SCM, SLRC, SUNS, TCAP, TCPC, TCRD, TICC, TINY, TPVG, TSLX and WHF. Metrics in billions of USD. Total assets as of 9/30/2017, with the exception of FSFR, GBDC, GLAD, PFLT, PNNT, ACAS, GSVC, KIPO, MCGC, NGPC, TINY, and MVC.





## Performance Overview

- Net investment income of \$0.07 per share for the quarter ending 3/31/2018
- Net asset value of \$7.02 per share for the quarter ending 3/31/2018
- Quarterly dividend of \$0.10 per share for the quarter ending 3/31/2018
- 10.4% portfolio yield as of 3/31/2018<sup>1</sup>
- Funded \$70.1M in the MCC SLS JV since inception through the quarter ending 3/31/2018

<sup>1.</sup> Represents annualized portfolio yield to maturity of income bearing investments, excluding fees, while utilizing industry standard forward LIBOR curve assumptions.



# Financial & Portfolio Highlights

### **Financial Highlights**

	3/31/18	12/31/17	9/30/17	6/30/17	3/31/17	12/31/16
Net investment income per share	\$ 0.07	\$ 0.13	\$ 0.16	\$ 0.18	\$ 0.15	\$ 0.19
Net realized gains (losses) per share	\$ (0.43)	\$ -	\$ (0.22)	\$ (1.01)	\$ -	\$ (0.12)
Loss on extinguishment of Debt	\$ (0.02)	\$ -	\$ (0.01)	\$ -	\$ (0.01)	\$ -
Net unrealized gains (losses)	\$ (0.15)	\$ (0.72)	\$ (0.16)	\$ 0.88	\$ (0.36)	\$ 0.05
Provision for taxes on unrealized per share	\$ -	\$ -	\$ 0.01	\$ 0.01	\$ -	\$ -
Net income per share <sup>1</sup>	\$ (0.53)	\$ (0.59)	\$ (0.22)	\$ 0.06	\$ (0.22)	\$ 0.12
Net asset value per share	\$ 7.02	\$ 7.71	\$ 8.45	\$ 8.84	\$ 8.94	\$ 9.39

### **Portfolio Highlights**

- \$746.8 million total fair value of investments as of March 31, 2018
- \$60.1 million net repayments during quarter ended March 31, 2018

### **Asset Mix by Investment Type**

Asset Class	3/31/18	12/31/17	9/30/17	6/30/17	3/31/17	12/31/16
Senior Secured 1st Lien	65.8%	67.0%	67.5%	63.6%	64.4%	64.3%
Senior Secured 2nd Lien	10.6%	12.7%	16.2%	21.1%	24.1%	23.4%
Unsecured Debt	-	-	-	-	3.1%	4.3%
MCC Senior Loan Strategy JV I LLC	9.5%	8.0%	6.7%	6.2%	4.8%	4.3%
Equity/Warrants	14.1%	12.3%	9.6%	9.1%	3.6%	3.7%

## **Asset Mix by Rating**

Rating	3/31/18	12/31/17	9/30/17	6/30/17	3/31/17	12/31/16
1	3.3%	0.8%	5.1%	10.2%	12.0%	12.3%
2	78.6%	72.1%	63.0%	58.8%	58.4%	60.3%
3	5.8%	17.1%	16.7%	20.0%	15.8%	19.1%
4	5.7%	3.0%	8.3%	3.9%	6.4%	6.9%
5	6.6%	7.0%	6.9%	7.1%	7.4%	1.4%



## Select Financial & Portfolio Information

As of and for the Three Months Ended (dollars in millions, except per share data)										
		3/31/18		12/31/17		9/30/17		6/30/17		3/31/17
Net investment income per share - basic & diluted Net realized and unrealized gains per share - basic & diluted <sup>1 2</sup> GAAP EPS - basic & diluted <sup>3</sup> Dividend declared per share		0.07 (0.60) (0.53) 0.10		0.13 (0.72) (0.59) 0.16		0.16 (0.39) (0.22) 0.16		0.18 (0.12) 0.06 0.16		0.15 (0.37) (0.22) 0.16
Stockholders' equity Net asset value per share	\$	382.3 7.02	\$	419.8 7.71	\$	460.4 8.45	\$	481.3 8.84	\$	487.0 8.94
Market Capitalization <sup>4</sup>	\$	216.8	\$	284.4	\$	325.2	\$	348.1	\$	418.9
Common stock data: High Price <sup>5</sup> Low Price <sup>5</sup> Closing Price	\$	5.34 3.98 3.98	\$	6.10 5.09 5.22	\$	6.57 5.79 5.97	\$	7.84 5.96 6.39	\$	8.00 7.40 7.69
Investments at fair value	\$	746.8	\$	835.9	\$	837.0	\$	880.6	\$	926.1
% Floating Rate <sup>6</sup> % Fixed Rate <sup>6</sup>		82.9% 17.1%		83.7% 16.3%		83.5% 16.5%		83.4% 16.6%		83.4% 16.6%
Number of Portfolio Companies		64		68		64		60		64
Gross originations for the quarter Realizations/amortizations for the quarter Net originations/(realizations) for the quarter	\$	20.2 79.5 (59.3)	\$	82.7 47.9 34.8	\$	58.0 82.0 (24.0)	\$	75.4 119.0 (43.6)	\$	58.0 35.0 23.0

Note: Basic and diluted per share data reflects weighted average common shares outstanding of 54,474,211 as of 3/31/18, 54,474,211 as of 12/31/17, 54,474,211 as of 9/30/17, 54,474,211 as of 6/30/17, and 54,474,211 as of 3/31/17.

<sup>1.</sup> Inclusive of change in provision for taxes of \$190,494 for the quarter ended 3/31/18, \$90,009 for the quarter ended 12/31/17, \$309,180 for the quarter ended 9/30/17, \$782,608 for the quarter ended 6/30/17 and \$0 for the quarter ended 3/31/17.

<sup>2.</sup> Inclusive of loss on extinguishment of debt.

<sup>3.</sup> May not foot due to rounding.

<sup>4.</sup> Reflects common shares outstanding of 54,474,211 and a closing price of \$3.98 as of 3/31/18, 54,474,211 and a closing price of \$5.22 as of 12/31/17, 54,474,211 and a closing price of \$5.97 as of 9/30/17, 54,474,211 and a closing price of \$6.39 as of 6/30/17, 54,474,211 and a closing price of \$7.69 as of 3/31/17.

<sup>5.</sup> Reflects the high and low closing share price during the periods ended 3/31/18, 12/31/2017, 9/30/2017, 6/30/17, and 3/31/17.

Based on income bearing investments.



## **Balance Sheet**

(dollars i	n tho	As of usands, excep	ot pe	r share data)			
		3/31/18		12/31/17	9/30/17	6/30/17	3/31/17
ASSETS		(Unaudited)		(Unaudited)	(Audited)	(Unaudited)	(Unaudited)
Investments at fair value Non-controlled/non-affiliated investments Affiliated investments Controlled investments	\$	480,365 93,793 172,657	\$	565,542 95,792 174,569	\$ 575,496 90,071 171,424	\$ 608,166 33,317 239,084	\$ 717,295 32,824 176,022
Total investments at fair value Cash and cash equivalents Interest receivable Receivable for dispositions and investments sold	\$	746,815 65,430 9,427 179	\$	835,903 50,008 9,475 56	\$ 836,991 108,572 9,371 232	\$ 880,567 118,186 6,629 4,205	\$ 926,141 83,523 10,050 680
Other assets		4,243		4,582	4,394	2,054	2,107
TOTAL ASSETS <sup>1</sup>	\$	826,094	\$	900,024	\$ 959,560	\$ 1,011,641	\$ 1,022,501
LIABILITIES  Revolving credit facility payable <sup>1</sup> Term loan payable <sup>1</sup> Notes payable <sup>1</sup> SBA debentures payable <sup>1</sup> Management and incentive fees payable Interest and fees payable Accounts payable, accrued expenses and other liabilities  TOTAL LIABILITIES <sup>1</sup>	\$	10,711 - 275,771 147,437 3,396 2,725 3,779 443,819		45,381 101,047 173,002 147,297 4,068 5,063 4,397	\$ 66,223 100,954 172,752 147,154 4,312 3,760 3,976	\$ 24,417 172,333 172,508 146,983 4,439 3,195 6,468 530,343	\$ 32,292 172,158 172,163 146,814 4,479 1,843 5,737 535,486
NET ASSETS  Common stock, par value \$.001 per share, 100,000,000 common shares authorized, 54,474,211 common shares issued and outstanding as of March 31, 2018  Capital in excess of par value  Accumulated undistributed net investment income  Accumulated undistributed net realized gain/(loss) from investments  Net unrealized appreciation/(depreciation) on investments, net of defect total net assets  TOTAL LIABILITIES AND NET ASSETS <sup>1</sup>		54 705,046 2,856 (201,173) (124,508) 382,275		54 705,046 7,992 (176,684) (116,639) 419,769	54 705,046 9,528 (176,663) (77,536) 460,429	\$ 54 705,313 5,873 (160,827) (69,115) 481,298	\$ 54 705,313 5,020 (105,745) (117,627) 487,015
TOTAL LIABILITIES AND NET ASSETS.	\$	826,094	\$	900,024	\$ 959,560	\$ 1,011,641	\$ 1,022,501
NET ASSET VALUE PER SHARE	\$	7.02	\$	7.71	\$ 8.45	\$ 8.84	\$ 8.94



## Corporate Information

#### **Board of Directors**

**BROOK TAUBE** Chairman & Chief Executive Officer Chairman & Chief Executive Officer

SETH TAUBE Director

JEFF TONKEL Director

ARTHUR AINSBERG Independent Director

JOHN E. MACK Independent Director

KARIN HIRTLER-GARVEY Independent Director

MARK LERDAL Independent Director

#### **Corporate Officers**

**BROOK TAUBE** 

RICHARD T. ALLORTO, JR. Chief Financial Officer & Secretary

JOHN FREDERICKS Chief Compliance Officer

#### Research Coverage

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JEFFERIES GROUP Kyle Joseph - (415) 229-1525

LADENBURG THALMANN & CO. Mickey Schleien - (305) 572-4131

NATIONAL SECURITIES Christopher R. Testa - (212) 417-7447

WELLS FARGO SECURITIES, LLC Jonathan Bock - (704) 410-1874

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SAM ANDERSON Head of Capital Markets & Risk Management (212) 759-0777

#### **Corporate Counsel**

**EVERSHEDS SUTHERLAND** Washington, DC

#### **Independent Registered Public Accounting Firm**

ERNST & YOUNG, LLP New York, NY

#### Securities Listing

NYSE: MCC (Common Stock)

MCX (Senior Notes Due 2021) MCV (Senior Notes Due 2023)

TASE: MCC (Common Stock)

MCC.B1 (Senior Notes Due 2024)

#### **Transfer Agent**

AMERICAN STOCK TRANSFER & TRUST COMPANY, LLC (888) 777-0324