

## **Investor Presentation**

March 31, 2023

#### Forward-looking statements and other information

This presentation contains forward-looking statements about the Company. These forward-looking statements reflect our current views with respect to, among other things, future events and our financial performance. These statements are often, but not always, made through the use of words or phrases such as "may," "might," "should," "could," "predict," "potential," "believe," "will likely result," "expect," "continue," "will," "anticipate," "seek," "estimate," "intend," "plan," "project," "projection," "forecast," "goal," "target," "would," "aim" and "outlook," or the negative version of those words or other comparable words or phrases of a future or forward-looking nature. These forward-looking statements are not historical facts, and are based on current expectations, estimates and projections about our industry and management's beliefs and certain assumptions made by management, many of which, by their nature, are inherently uncertain and beyond our control. The inclusion of these forward-looking statements should not be regarded as a representation by us, the underwriters for any offering of our securities or any other person that such expectations, estimates and projections will be achieved. Accordingly, we caution you that any such forward-looking statements are not guarantees of future performance and are subject to risks, assumptions and uncertainties that are difficult to predict. Although we believe that the expectations reflected in these forward-looking statements are reasonable as of the date made, actual results may prove to be materially different from the results expressed or implied by the forward-looking statements.

All information contained herein speaks only as of the date of this presentation, except where information is stated to be presented as of a specific date and unless otherwise noted, all financical and other statistics are as of the most recent quarter, March 31, 2023. The information presented or contained in this presentation is subject to change without notice. The Company undertakes no duty to update or revise the information contained herein, publicly or otherwise, including any forward-looking statements, except as required by law. Neither the delivery of this presentation nor any further discussions of the Company, any of its affiliates, shareholders, directors, employees, agents, advisors, representatives or the underwriters with any of the recipients shall, under any circumstances, create any implication that there has been no change in the affairs of the Company since that date.

There can be no assurance that PhenixFIN will achieve its investment objective. Past performance does not guarantee future results. Our share value and the value of our other securities may fluctuate. Investors should consider the investment objectives, risks and expenses of PhenixFIN carefully before investing. The latest form 10-K and subsequent quarterly reports filed on Form 10-Q contain more detailed information about PhenixFIN. There is no guarantee that any of the estimates, targets or projections illustrated in these materials and any presentation of which they may form a part will be achieved. There can also be no assurance that our strategies employed will be successful. Also, there can be no assurance that we will be able to utilize any or all of our tax assets. Any references herein to any of PhenixFIN's past or present investments or its past or present performance have been provided for illustrative purposes only. It should not be assumed that these investments were or will be profitable or that any future investments by PhenixFIN will be profitable or will equal the performance of these investments. Our portfolio composition and allocations to investment types and asset classes may change anytime. The information contained herein has been derived from financial statements and other documents provided by portfolio companies unless otherwise stated.

PhenixFIN is subject to certain significant risks relating to our business and our investment objective, including, for example, the potential volatility of our common stock price, the illiquidity of our investments in portfolio companies and significant credit risk associated with our debt/loan investments in portfolio companies such that these portfolio companies may not pay interest and/or principal and the entire investment may be lost. For a detailed description of the risk factors impacting the Company, please read the "Risk Factors" sections of our recent SEC filings. This presentation should be read in conjunction with the Company's recent SEC filings.

Publicly Traded Business Development Company	<ul> <li>Nasdaq symbol "PFX"</li> <li>5.25% Notes due 2028 listed on NASDAQ under the symbol "PFXNZ"</li> <li>3-year \$50 million credit facility with Woodforest as lead arranger (SOFR + 2.90%)</li> <li>Management professionals with 80+ years of collective industry experience</li> </ul>
Strong Shareholder Alignment	<ul> <li>Internalized management structure aligns interests and eliminates ongoing management and incentive fees which will positively impact NAV over time</li> <li>Management and Board own or control ~20% of the Company's stock</li> <li>Shares repurchased since program announcement represent ~23% of our shares outstanding</li> </ul>
Tax Advantaged Characteristics	<ul> <li>Significant potential value to be unlocked through the optimization of a ~\$485 million long-term capital loss carryforward in addition to existing NOLs</li> <li>Ability to retain earnings and grow net asset value per share over time</li> </ul>
Investment Focus	<ul> <li>Our investments span both the liquid and private credit/equity markets. We range from investing in public issuers to providing lower middle market companies with highly customized/structured capital solutions, positioning us to maximize potential in various market conditions</li> <li>In the private markets we can provide capital to companies in connection with leveraged buyouts, acquisitions, recapitalizations and growth financings</li> </ul>
Portfolio Overview	<ul> <li>Portfolio of \$200 million at fair value</li> <li>Focus is to optimize NII and NAV/share growth</li> <li>Weighted Average Yield to Maturity – 11.8% on debt and other incoming producing Investments</li> <li>Drive value through opportunistic investments which may utilize tax attributes</li> </ul>

	Key Objectives	Status
1 Reposition Investment Portfolio	<ul> <li>Grow net investment income through enhancing current yield within the portfolio</li> <li>Invest across the capital structure in private and public investment opportunities</li> <li>Grow net asset value per share</li> </ul>	(January 2021 - Ongoing)
2 Legacy Portfolio	<ul> <li>Re-underwrite legacy portfolio of ~\$160 million to ensure comfort with fair value marks</li> <li>Broaden portfolio away from legacy portfolio through monetizing investments and seeking new yield and capital appreciation opportunities in the portfolio</li> </ul>	(March 2021)
3 Reposition Balance Sheet	<ul> <li>Redeem and refinance fixed rate notes, reducing fixed borrowing rate from 6.125% to 5.25%</li> <li>\$50 million Credit Facility closed December 2022 with interest rate of SOFR + 2.90%</li> <li>Renew external credit rating of BBB from Egan Jones</li> </ul>	(November 2021 / January 2023)
4 Launch New Lending Platforms	<ul> <li>FlexFIN launched August 2021</li> <li>Deploy ~\$40 million of balance sheet capital into strategy</li> </ul>	(September 2021 - Ongoing)
5 Strategies to Optimize Tax Assets	<ul> <li>Optimize tax-attributes through investments</li> <li>Pursue strategies to optimize income and capital appreciation opportunities</li> </ul>	(September 2021 – Ongoing)

### Focus On Driving Shareholder Value

### Portfolio

- Optimize value of existing portfolio positions
- Focus on NII and NAV/share appreciation
- \$200mm FMV current Investments
- \$10mm cash
- 79.8% of income Investments at cost are floating
- 11.8% weighted average yield

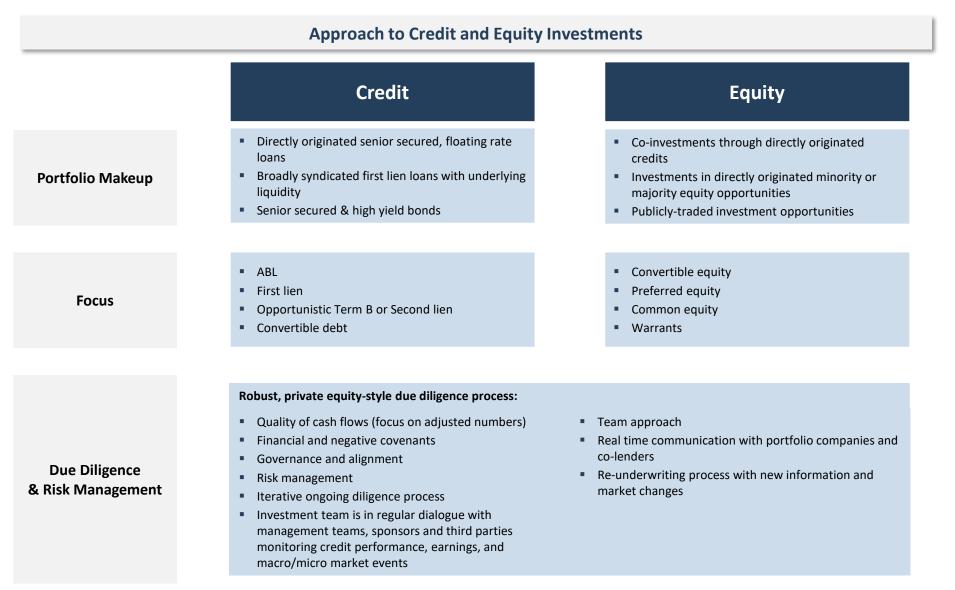
### **Optimize Tax Assets**

- Significant potential value to be unlocked through the optimization of ~\$485 million total capital loss carryforward in addition to existing NOLs
- Pursuit of strategies to utilize the tax assets and grow NAV

#### **Portfolio Management Optimize Tax Assets Attractive Funding Sources** Commenced January 11, 2021 • Current liquidity \$10mm cash Current authorized \$35 million \$57.5 million 5.25% baby bond Value-accretive repurchases due November 2028 Total to date repurchased 632,071 \$50 million credit facility (S+290 ) shares at a total cost of \$25.0 million, Current debt to equity 0.61x or 23.2% of the shares outstanding **Attractive Funding Stock Buyback**

Verticals Driving Shareholder Value			
	Credit & Equity Investments	Investment Platform	
Strategy	Lower Middle Market Loans with Opportunistic Equity Investments Broadly Syndicated Loans	FlexFIN Gemstone and Jewelry Finance	
Investment Type	Senior Secured Loans Asset-Based Loans Equity	Secured Asset Loans	
% of Total Allocated Capital	81%	19%	

\* The allocation of investment types in the portfolio shown are as of March 31, 2023. Portfolio composition is subject to change at any time.



### **Approach to Investment Platforms**

Launch Complementary Investment Platforms Over Time

### FlexFIN, LLC – launched August 2021

FlexFIN is an alternative finance platform which operates an asset-based lending business to the diamond and jewelry industry. FlexFIN enters secured loans and secured financing structures with borrowers. FlexFIN is a partnership between Kwiat Enterprises and PhenixFIN Corporation.

- FlexFIN currently provides quick and reliable financing to the gem and jewelry trade, providing capital on higher value jewelry and gemstones.
- Partnership with strong industry operator Kwiat is a 116-year-old diamond and jewelry house with global relationships and knowledge of the industry. Extensive and secure infrastructure to effectively operate the business.
- Revenue generator for PhenixFIN FlexFIN provides a favorable income stream to PhenixFIN with significant collateral protection.
- Recently, the FlexFIN portfolio was comprised ~\$38 million of financing.







Internalized Management Structure

Additional Positive Attributes of Internalization

### Other Alignment & Oversight

- Efficient internalized management structure
- Management and shareholders' interests inherently aligned due to favorable insider ownership of Company shares
- Management team, including investment professionals and finance team, with 80+ years of combined industry experience that have participated in raising, investing, and managing capital
- Low-cost structure Elimination of management and incentive fees as of January 1, 2021
- Reduced operating costs vs many externally managed BDCs
- Fully transparent model and governance
- New businesses to be launched inside the Company for the benefit of shareholders

- Adopted \$15 million share repurchase program, reduced debt and right-sized balance sheet; subsequently expanded repurchase program to \$35 million on February 8, 2023
- Utilization of third-party firms for services including fund accounting & administration, valuation, and compliance
- Reconfigured the structure of the Board of Directors to be a more independent group
  - 5-person Board with 4 Independent Directors

### Summary Capitalization Table

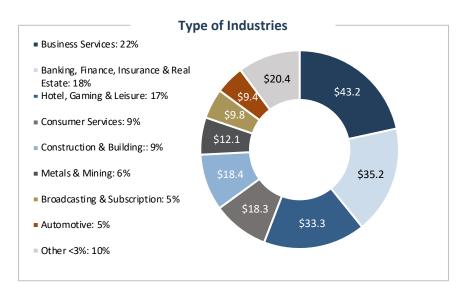
(\$ in thousands)	_	3/31/2023	9/30/2022	
<u>Assets</u> Cash Portfolio at Fair Value	\$	10,763 \$ 200,089	5 22,768 192,957	
<u>Debt</u> 2023 Notes 2028 Notes Credit Facility	\$	57,500 \$ - 23,241	5 57,500 20,462 	
Total Debt	\$	80,741 \$	5 77,962	
<u>Equity</u> Net Assets NAV per Share	\$ \$	131,150 \$ 62.70 \$		
<b>Debt/Equity</b> Unfunded Commitments	\$	0.62x <i>2,942</i> \$	0.65x 6 <i>,028</i>	

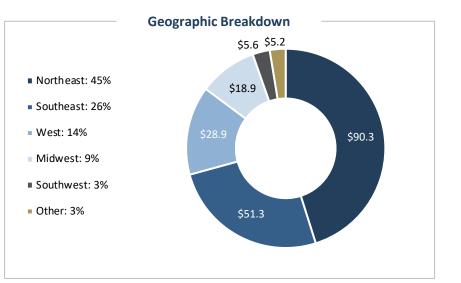
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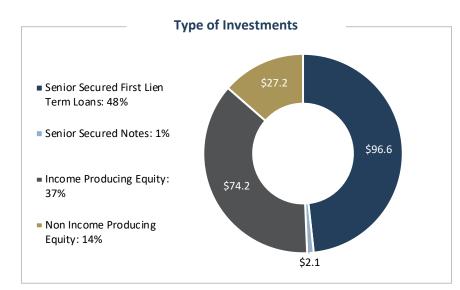
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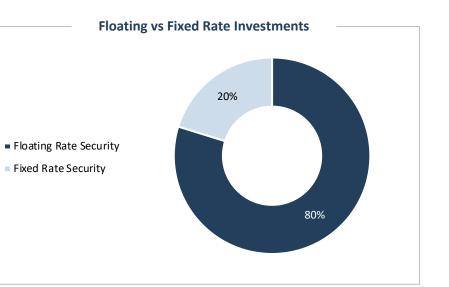
		Commentary
1	Me	aningful liquidity position provides balance sheet flexibility
	_	Ability to quickly deploy into new investment opportunities
	-	Strong coverage relative to total unfunded commitments of \$2.2 million
	_	Opportunistically repurchase shares
2		tions of portfolio migrated to liquid Level 1 assets and current, cash ding debt and equity investments
3		servative leverage profile with debt to equity of 0.63x relative to ustry average of ~1.20x
	-	Refinanced remaining portion of 6.125% 2023 Notes in January 2023
	-	2028 Notes carry an attractive rate at 5.25% and do not mature until November 2028
	_	\$50mm Credit Facility (SOFR + 2.90)
4	Stro	ong equity base expected to grow overtime
	-	Share repurchase program drives NAV accretion and overall value to shareholders
	_	Ability to retain earnings due to significant ~\$485 million long-term capital loss carryforward and existing NOLs

### **Portfolio Statistics – Fair Market Value**









# **Financial Overview**

	Total Assets: \$213.9 million	ı
	<ul> <li>Cash Balance: \$10.7 million</li> </ul>	า
Balance	Total Liabilities: \$82.7 milli	วท
Sheet	NAV: \$131.2 million	
	NAV per common share: \$6	52.80
	<ul> <li>Asset Coverage: 266.3%</li> </ul>	

Income	1.1
Statement	1.1

- Total Investment Income: \$9.6 million
- Total Expenses: \$6.2 million
- Net Investment Income: \$3.4 million
- Weighted Average Shares outstanding: 2,095,193

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### Investment **Portfolio**

- Weighted average yield to maturity on debt investments 11.8% \$18.1 million deployed this quarter, including investments in new portfolio companies
- Diversified investment portfolio consisting of 43 positions

(\$ as stated)	Mar 31, 2023	Sep 30, 2022
Assets:		
Investments at fair value		
Non-controlled, non-affiliated investments (amortized cost of \$150,946,951 and \$147,378,917, respectively)	\$ 128,510,921	\$ 122,616,275
Affiliated investments (amortized cost of \$27,328,814 and \$30,585,884, respectively)	10,046,722	12,314,192
Controlled investments (amortized cost of \$84,266,490 and \$85,483,093, respectively)	61,531,676	58,026,182
Total Investments at fair value	200,089,319	192,956,649
Cash and cash equivalents	10,763,751	22,768,066
Receivables:		
Interest receivable	725,649	727,576
Paydown receivable	-	112,500
Dividends receivable	269,330	269,330
Other receivable	-	36,992
Prepaid share repurchases	124,328	489,156
Deferred financing costs	848,312	50,000
Due from Affiliate	393,589	271,962
Other assets	718,489	1,192,677
Total Assets	\$ 213,932,767	\$ 218,874,908
Liabilities:		
Credit facility and note payable (net of debt issuance costs of \$1,864,836 and \$2,059,164, respectively)	\$ 78,877,105	\$ 77,962,636
Investments purchased payable	1,026,818	-
Accounts payable and accrued expenses	1,366,493	2,040,277
Interest and fees payable	673,294	503,125
Other liabilities	500,761	572,949
Deferred revenue	335,507	325,602
Administrator expenses payable (see Note 6)	1,900	74,911
Due to broker	-	16,550,000
Total Liabilities	82,781,878	98,029,500
Net Assets:		
Common Shares, \$0.001 par value; 5,000,000 shares authorized; 2,723,709 shares issued; 2,091,638 and 2,102,129 common shares outstanding, respectively	2,092	2,102
Capital in excess of par value	675,047,159	675,401,802
Total distributable earnings (loss)	(543,898,362)	(554,558,496)
Total Net Assets	131,150,889	120,845,408
Total Liabilities and Net Assets	\$ 213,932,767	\$ 218,874,908
Net Asset Value Per Common Share	\$ 62.70	\$ 57.49

### **Income Statement**

	Fo	or the Three Months	s Ended Mar <u>31,</u>	For the Six Months	Ended M <u>ar 31,</u>
(S as stated)		2023	2022	2023	2022
Interest Income:					
Interest from investments					
Non-controlled, non-affiliated investments:					
Cash	\$	2,116,741 \$		\$ 4,032,782	
Payment in-kind		119,593	100,062	225,780	238,573
Affiliated investments:		264.029	207.010	450 404	540.005
Cash Payment in-kind		261,028	387,918 92,733	459,481	510,065 189,761
Controlled investments:			52,755		105,701
Cash		57,188	807,022	251,815	1,360,660
Payment in-kind		155,994	-	245,737	-
Total interest income		2,710,544	2,652,062	 5,215,595	4,579,078
Dividend income		1,503,375	913,949	3,535,733	1,616,879
Interest from cash and cash equivalents		125,471	6,031	217,697	8,770
Fee income		171,055	85,143	244,654	355,265
Other income		401,986	-	 401,986	230,434
Total Investment Income		4,912,431	3,657,185	9,615,665	6,790,426
Expenses:					
Interest and financing expenses		1,381,596	1,221,063	2,614,772	2,708,738
Salaries and benefits		802,090	430,293	1,659,623	936,168
Professional fees, net		377,229	160,594	725,146	467,345
General and administrative expenses		201,181	290,136	421,158	486,695
Directors fees		176,500	167,000	370,500	375,500
Insurance expenses		121,387 77,937	155,450 82,415	245,471 155,821	314,354 151,281
Administrator expenses				 	
Total expenses		3,137,920	2,506,951	 6,192,491	5,440,081
Net Investment Income		1,774,511	1,150,234	3,423,174	1,350,345
Realized and unrealized gains (losses) on investments					
Net realized gains (losses):					
Non-controlled, non-affiliated investments		(838,070)	453,916	(824,622)	938,429
Affiliated investments Controlled investments		-	-	-	14,737,897
		23,273	452.016	 23,273	925
Total net realized gains (losses)		(814,797)	453,916	(801,349)	15,677,251
Net change in unrealized gains (losses):			<i>(</i>		(= = = = = = = = =
Non-controlled, non-affiliated investments Affiliated investments		803,513 274,063	(2,139,279)	2,326,612	(2,007,316
Controlled investments		4,670,928	1,538,979 1,968,804	989,600 4,722,097	(8,934,864 1,986,445
Total net change in unrealized gains (losses)		5,748,504	1,368,504	 8,038,309	(8,955,735
		3,748,304	1,508,504	8,038,309	
Loss on extinguishment of debt		-	-	 	(296,197
Total realized and unrealized gains (losses)		4,933,707	1,822,420	 7,236,960	6,425,319
Net Increase (Decrease) in Net Assets Resulting from Operations	\$	6,708,218 \$	2,972,654	\$ 10,660,134	5 7,775,664
Weighted Average Basic and Diluted Earnings Per Common Share	\$	3.20 \$	1.24	\$ 5.08	\$ 3.16
Weighted Average Basic and Diluted Net Investment Income (Loss) Per Common Share	\$	0.85 \$	0.48	\$ 1.63	
Weighted Average Common Shares Outstanding - Basic and Diluted		2,095,193	2,397,911	2,098,041	2,458,222

### Senior Management

David Lorber Chairman & CEO Ellida McMillan CFO

### **Research Coverage**

Oppenheimer & Co.

Mitchel Penn

**Credit Facility Bank Provider** 

Woodforest National Bank

#### Website

PhenixFIN Corporation www.phenixfc.com

#### **Independent Directors**

Arthur Ainsberg (Lead Director) Karin Hirtler-Garvey Lowell W. Robinson Howard Amster

# PHENIXFIN

### Advisors

**Corporate Counsel** Kramer Levin Naftalis & Frankel LLP

> Auditors KPMG LLP

**Transfer Agent** American Stock Transfer & Trust Company

#### Nasdaq Listings

Common: PFX 2028 Notes: PFXNZ **Investor Relations** 

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