

# Medley Capital Corporation (NYSE: MCC)

Investor Presentation

Quarter Ended March 31, 2015



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# Key Investment Highlights

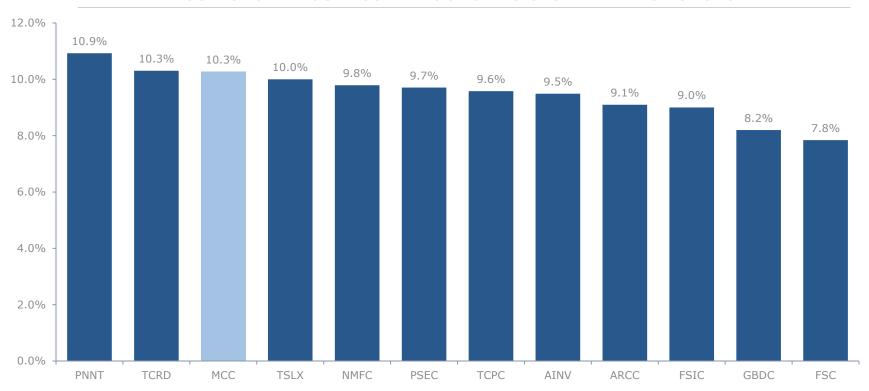
- 1. Attractive Market Dynamics
- 2. Seasoned Management Team
- 3. Direct Origination Model
- 4. Disciplined Investment Process
- 5. Focused on Floating Rate and Senior Secured Assets
- 6. Attractive Dividend Yield
- 7. Launch of Senior Loan Strategy Adds Investment Capacity



# Strong Relative Dividend On NAV Per Share

MCC's dividend provides an attractive return on NAV for investors compared to our BDC peers

#### Current Annualized Dividend Yield On NAV Per Share<sup>1</sup>



Note: Financial data as of 3/31/2015, except for AINV which is as of 12/31/2014.

1. Dividend yields based upon the most recently declared dividend, annualized.



# Comparable Operating ROE & Expense Margins across Asset Classes

 BDCs offer high operating ROE with lower expense ratios compared to other asset classes



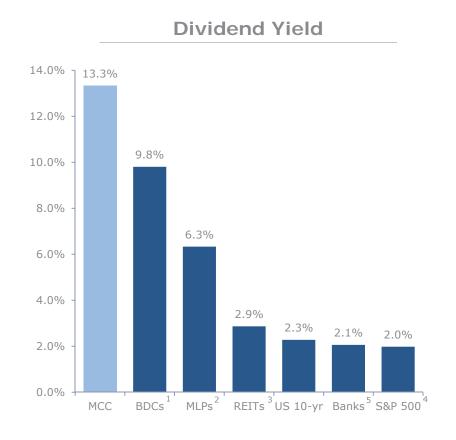


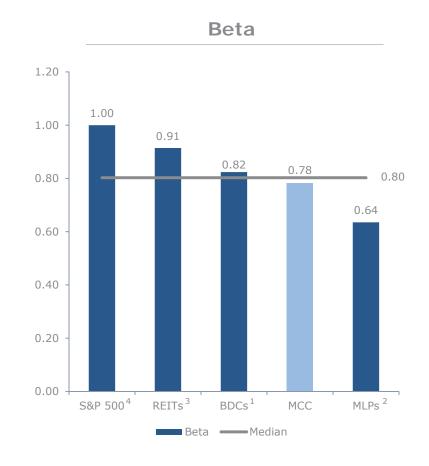
Note: Data as of 3/31/2015.

- 1. LTM expenses exclude interest expense, depreciation and amortization.
- 2. MCC and BDC operating ROE calculation based off of annualized quarterly NII/Average Shareholder Equity. BDCs include: MCC, ARCC, FSC, FSIC, GBDC, NMFC, PSEC, PNNT, TCPC, TCRD and TSLX.
- 3. REIT operating ROE calculation based off of LTM Earnings From Continuing Operations/Average Shareholder Equity. REITs include: SPG, PSA, HCP, VTR, EQR, BXP, PLD, VNO, AVB and HCN. REITs include: SPG, PSA, HCP, VTR, EQR, BXP, PLD, VNO, AVB and HCN.
- 4. Bank operating ROE calculation based off of LTM Net Income Less Preferred Dividends/Average Shareholder Equity. Banks include: BAC, C, WFC, JPM, USB, STI, MTB, COF, CMA, HBAN, PNC, ZION, KEY, RF and FITB. Banks include: BAC, C, WFC, JPM, USB, STI, MTB, COF, CMA, HBAN, PNC, ZION, KEY, RF and FITB. Gross revenue includes interest expense.
- 5. MLP operating ROE calculation based off of LTM Earnings From Continuing Operations/Average Shareholder Equity. MLPs include: 0KS, PAA, BPL, NGLS, DPM, NMM and EEP.



# BDCs Provide Attractive Risk-Adjusted Yields





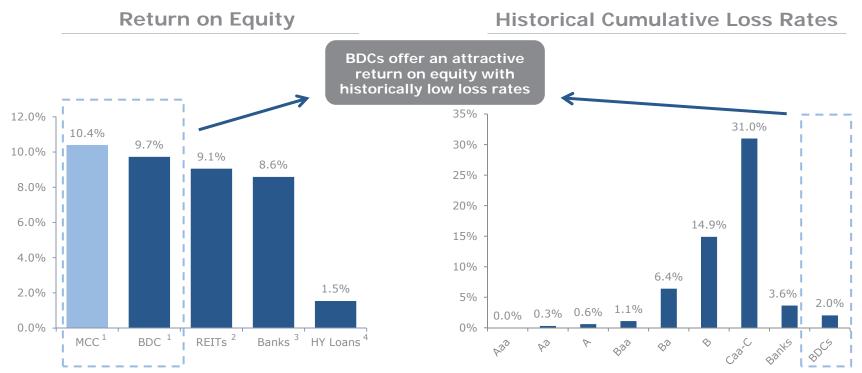
Note: Dividend yields based upon the most recently declared dividend, annualized to reflect the closing share price as of 5/11/2015. Betas from Bloomberg as of 3/31/2015.

- 1. BDCs include: AINV, ARCC, FSC, FSIC, GBDC, NMFC, PNNT, PSEC, TCPC, TCRD and TSLX. FSIC, NMFC, TCPC and TSLX were not public at the time of MCC 's IPO and excluded from Beta calculation.
- 2. MLPs include: OKS, PAA, BPL, NGLS, DPM, NMM and EEP.
- 3. REITs include: SPG, PSA, HCP, VTR, EQR, BXP, PLD, VNO, AVB and HCN.
- 4. S&P 500 Total Return Index.
- Banks include: BAC, C, WFC, JPM, USB, STI, MTB, COF, CMA, HBAN, PNC, ZION, KEY, RF and FITB.



# MCC Delivers Attractive Risk Adjusted Return on Equity

 The BDC industry, as well as MCC, has historically offered higher ROE with lower cumulative losses



Note: Credit Ratings based on cumulative average of loss rates over a five year period (1982-2013).

BDC, REIT and Bank data as of 3/31/2015. Source: TIAA-CREF, Moody's Investor Service, Barclays Credit Research.
 MCC and BDC ROE calculation based off of annualized quarterly NII/Average Shareholder Equity. BDCs for ROE calculation include: ARCC, FSC, FSIC, GBDC, NMFC, PSEC, PNNT, TCPC, TCRD and TSLX. BDCs for historical cumulative loss rates include: AINV, ARCC, FSC. FSIC, GBDC, MCC, NMFC, PSEC, PNNT, TCPC, TCRD and TSLX. AINV financial data as

OF 12/31/2014.

1 CPC, TCRD and TSLX. BDCs for distorical cumulative loss rates include: AINV, ARCC, FSC. FSLC, GBDC, MCC, NMFC, PSEC, PNNT, TCPC, TCRD and TSLX. AINV financial data as of 12/31/2014.

2 Bank ROE calculation based off of LTM Net Income Less Preferred Dividends/Average Shareholder Equity. Banks include: BAC C. WEC. 1PM LISB. STI. MTB. COF. CMA. HBAN.

Bank ROE calculation based off of LTM Net Income Less Preferred Dividends/Average Shareholder Equity. Banks include: BAC, C, WFC, JPM, USB, STI, MTB, COF, CMA, HBAN, PNC, ZION, KEY, RF and FITB.

<sup>3.</sup> REIT ROE calculation based off of LTM Earnings From Continuing Operations/Average Shareholder Equity. REITs include: SPG, PSA, HCP, VTR, EQR, BXP, PLD, VNO, AVB and HCN.

<sup>4.</sup> Source: Barclays Credit Research.



### MCC Presents an Attractive Investment Opportunity

Attractive ROE with lower leverage levels vs. other yield oriented asset classes

	Price / NAV	Dividend Yield <sup>1</sup>	d Yield <sup>1</sup> Leverage <sup>2</sup>		
MCC	0.77x	13.3%	0.68x	10.4%	
BDCs <sup>4</sup>	1.01x	9.8%	0.67x	9.7%	
REITs <sup>5</sup>	2.72x	2.9%	1.03x	9.1%	
MLPs <sup>6</sup>	2.17x	6.3%	1.46x	11.7%	
Banks <sup>7</sup>	1.39x	2.1%	7.61x	8.6%	

Note: Market data as of 5/11/2015. BDC, REIT, Bank and MLP data as of 3/31/2015.

<sup>1.</sup> Dividend yields based upon the most recently declared dividend, annualized to reflect the closing share price as of 5/11/2015. Annualized dividend per share does not include special dividends.

<sup>2.</sup> MCC and BDC leverage calculated as total debt less SBIC debt divided by total book value. Bank leverage includes deposits.

<sup>3.</sup> MCC and BDC ROE calculation based off of annualized quarterly NII/Average Shareholder Equity.

<sup>4.</sup> BDCs include: ARCC, FSC. FSIC, GBDC, NMFC, PSEC, PNNT, TCPC, TCRD and TSLX. For dividend yield, BDCs include: AINV, ARCC, FSC, FSIC, GBDC, NMFC, PSEC, PNNT, TCPC, TCRD and TSLX.

<sup>5.</sup> REITs include: SPG, PSA, HCP, VTR, EQR, BXP, PLD, VNO, AVB and HCN.

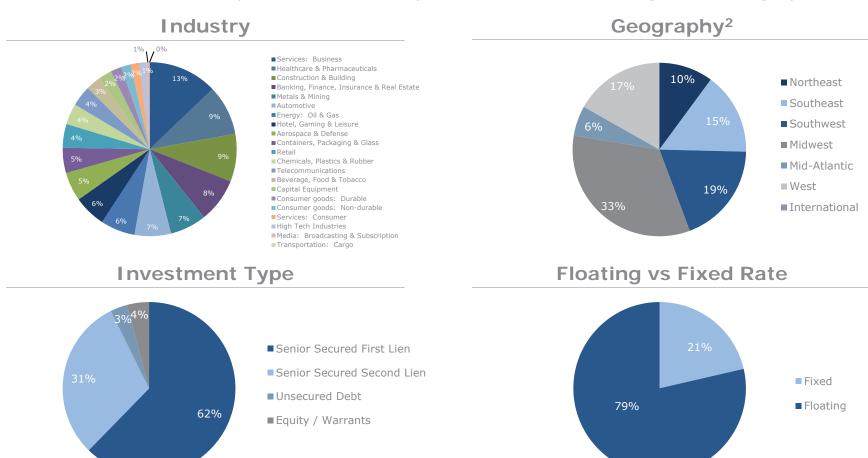
<sup>6.</sup> MLPs include: OKS, PAA, BPL, NGLS, DPM, NMM and EEP

Banks include: BAC, C, WFC, JPM, USB, STI, MTB, COF, CMA, HBAN, PNC, ZION, KEY, RF and FITB.



# Highly Diversified Senior Secured Floating Rate Portfolio

MCC has a diversified portfolio of 72 companies with a 12.4% weighted average yield<sup>1</sup>



Note: Portfolio data as of 3/31/2015.

1. Represents annualized portfolio yield to maturity, excluding fees, while utilizing industry standard forward LIBOR curve assumptions.

MCC does not have exposure to international investments.

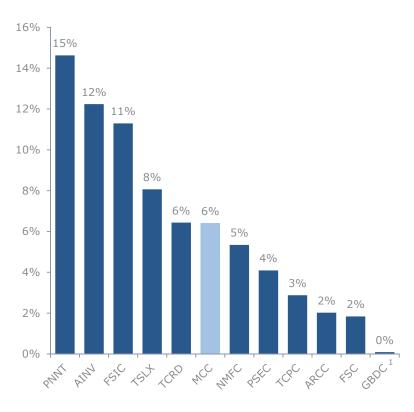


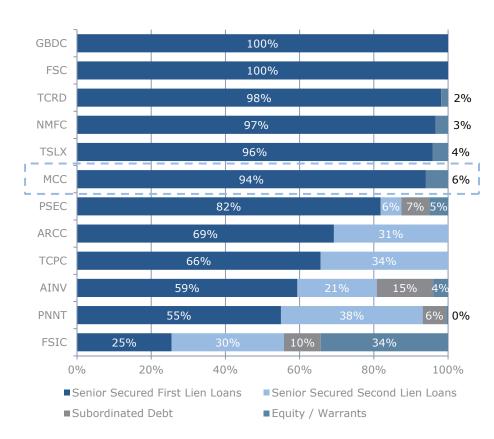
# Oil & Gas Exposure

MCC oil and gas exposure is in line with its BDC peers

### Percentage of Portfolio in Energy

### **Energy Portfolio Assets by Security**



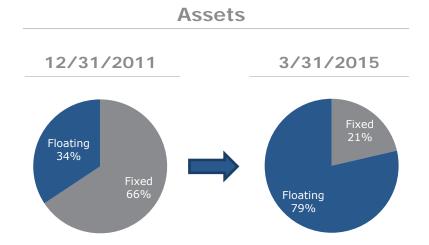


Note: Data as of 3/31/2015, except for AINV which is as of 12/31/2014. GBDC has one position in the oil and gas vertical that represents 0.1% of its total portfolio.



# Well Positioned for a Rising Rate Environment

- MCC is well positioned for a rising interest rate environment
- 79% of the portfolio is floating rate
- 37% of interest bearing liabilities are fixed rate



Basis Point Change	Interest Income Change	Interest Expense Change	NII Change	% NII Change
100	\$2,600	\$4,800	\$(2,200)	-3.8%
200	10,100	9,500	600	1.0%
300	19,000	14,300	4,700	8.1%
400	27,800	19,000	8,800	15.2%
500	36,600	23,800	12,800	22.1%



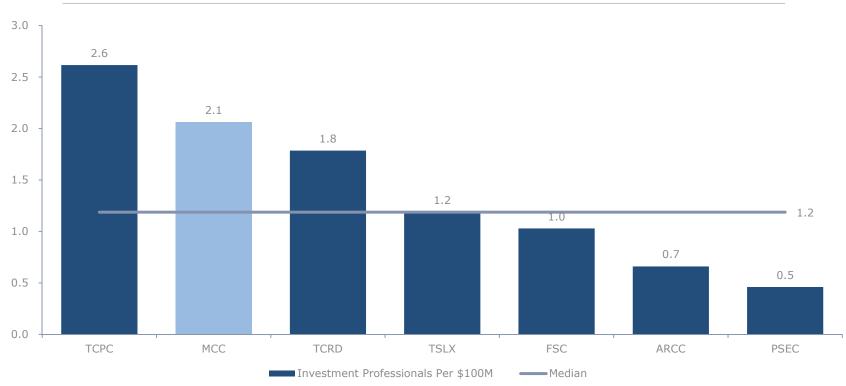
Note: Metrics in thousands of USD. Data as of 3/31/2015.



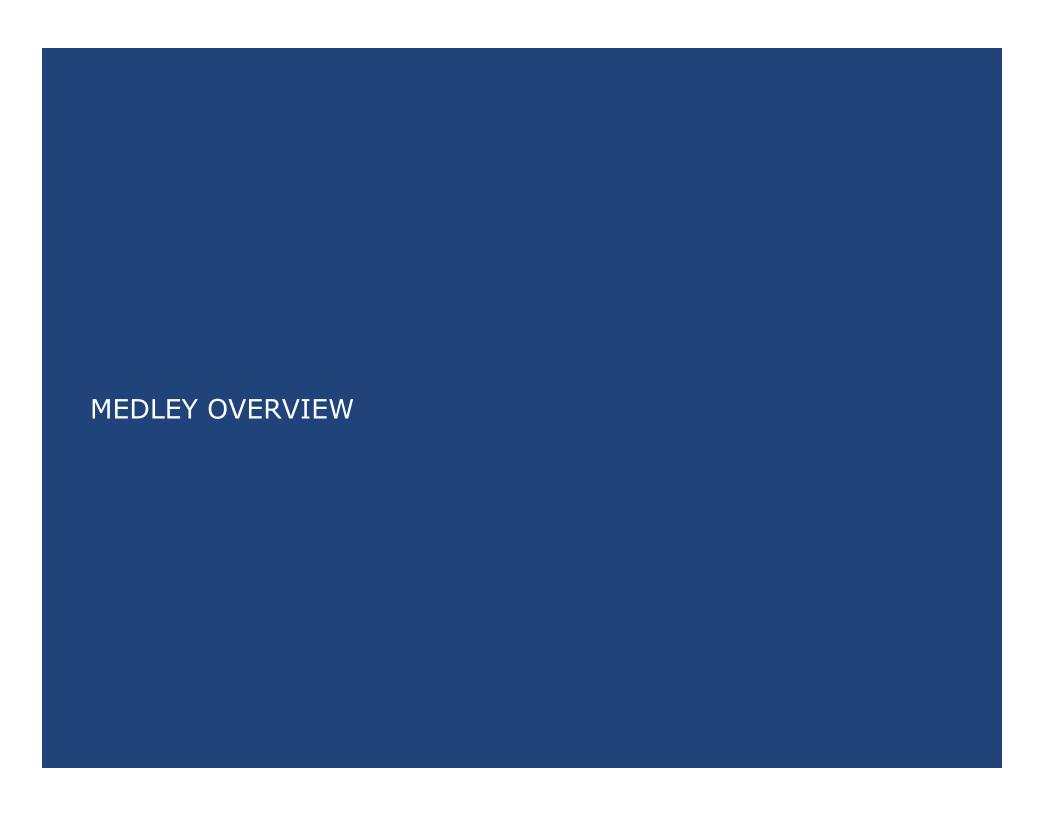
# Comparable Headcount to AUM

 Medley has made a significant investment to build out the team to support origination and asset management





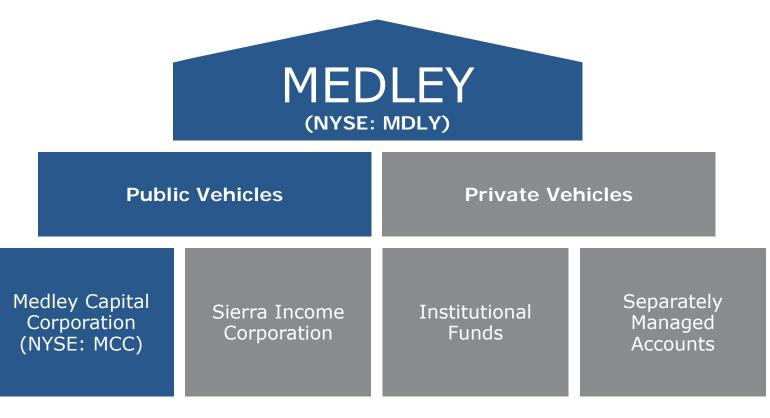
<sup>1.</sup> Based on professionals stated on each company's website. Does not include Associates and Analysts. Employee data as of 5/6/2015. BDC portfolio data as of the most recent publicly available information.





# Medley's Platform

Medley is a <u>CREDIT-FOCUSED</u> direct lender to the middle market



#### **CLIENTS INCLUDE:**

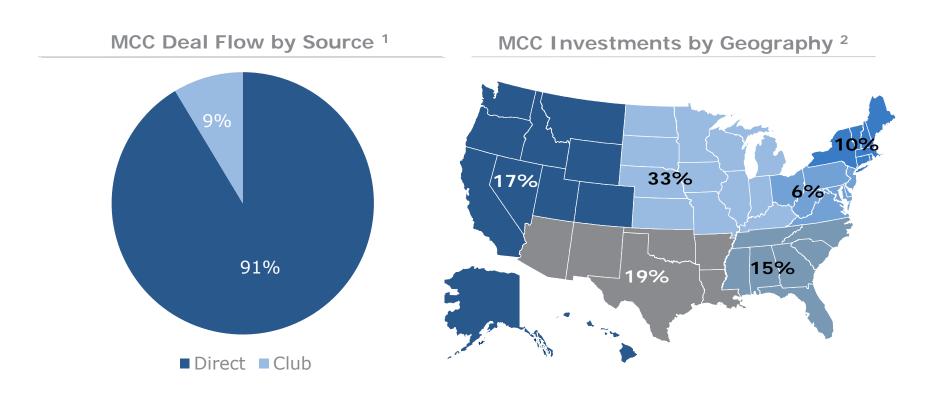
- Pension Funds
- > Endowments
- > Public Equity Funds >> Broker Dealers

- Insurance Companies -> Foundations
- > Private Wealth > RIAs



# Investment Process – National Origination Platform

- Seasoned 80 person team
- Institutionalized direct origination and underwriting process

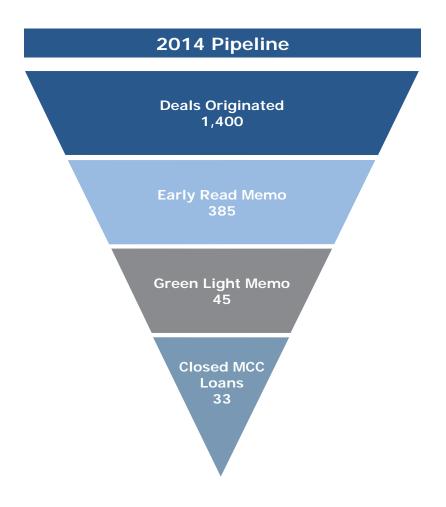


<sup>1.</sup> Based on fair value of investment portfolio at 3/31/2015.

<sup>2.</sup> Based on location of borrower headquarters. As of 3/31/2015 MCC does not have exposure to international investments.



### Selective Investment Process by Vintage



#### **Portfolio Construction**

#### **Senior Secured**

• UCC (lien) filings / Cash control / Covenants

#### **Broadly diversified**

• Sector / Collateral / Position size / Geography

#### Thorough diligence

- Deep underwriting by internal team
- Third-party financial review and independent appraisals

#### **Active Credit Monitoring**

#### **Frequent Borrower Contact**

- Monthly calls
- · Quarterly onsite visits

#### **Monthly Review**

- · Financial review
- Compliance certificates from borrowers

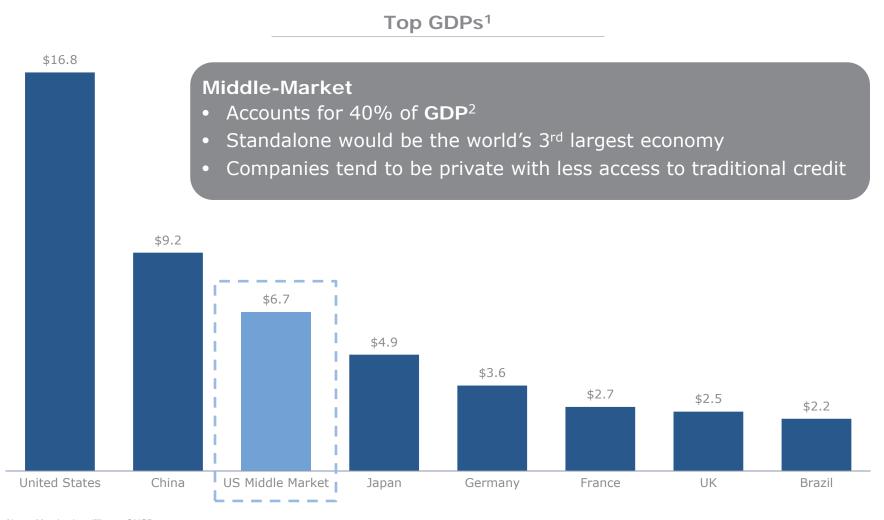
#### External checks and balances

- Independent valuation and collateral analysis
- Third-party loan servicing
- Outside legal counsel





# The Opportunity - Middle-Market is Substantial



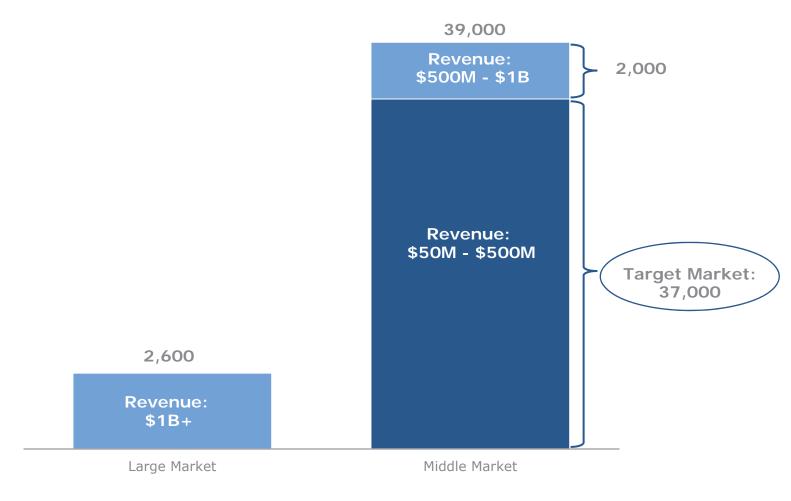
Note: Metrics in trillions of USD.

International Monetary Fund, World Economic Outlook Database, June 2014. Data as of 2013.
 Deloitte, Mid Market Perspectives – 2013 Report on America's Economic Engine.



# The Opportunity – Large Number of Borrowers

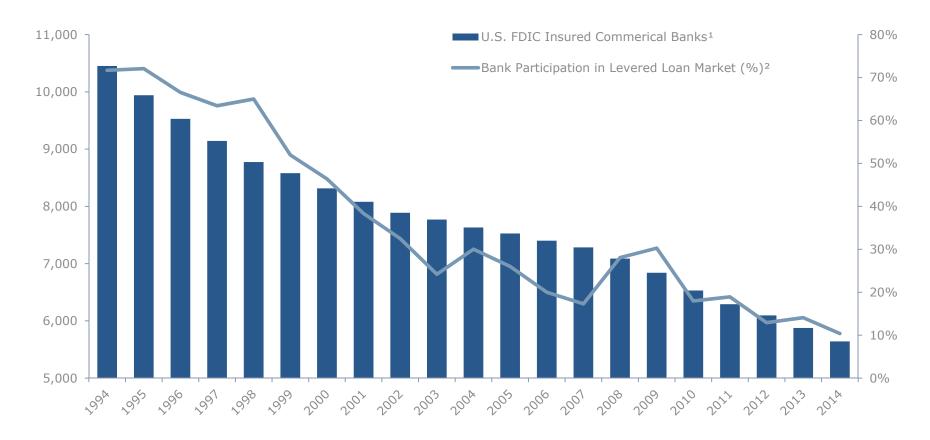
Number of Businesses by Market<sup>1</sup>





### Powerful Secular Trends

- Banks continue to shift toward large borrowers
- Regulatory environment is a headwind for banks in the middle-market



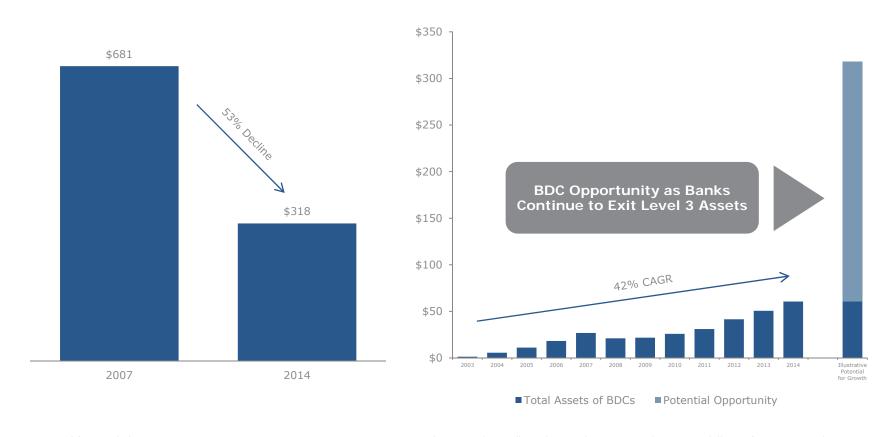
Federal Deposit Insurance Corporation, represents number of commercial banking institutions insured by the FDIC as of December 31, 2014.
 S&P LCD's Leveraged Lending Review – 4Q14.



# Regulatory Pressure Continues for Banks

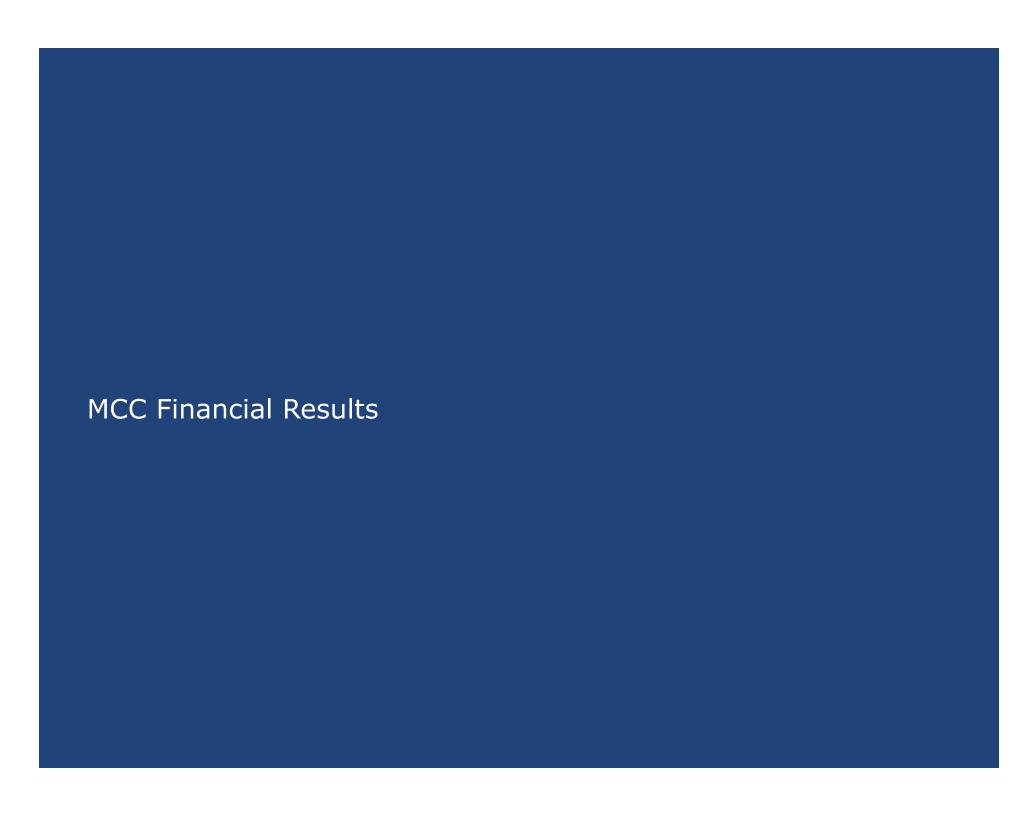
#### Level 3 Assets for Financial Firms <sup>1</sup>

### **Total Assets of Publicly Traded BDCs <sup>2</sup>**



<sup>1.</sup> Financial firms include: BAC, C, CS, DB, GS, JPM, MS, WFC, Bear Stearns, Countrywide Financial, Merrill Lynch & Washington Mutual. Metrics in billions of USD. Financial information for CS and DB as of September 30, 2014 and all other information as of December 31, 2014.

<sup>2.</sup> BDCs include: ACAS, ACSF, AINV, ARCC, BKCC, CMFN, CPTA, FDUS, FSC, FSIC, FSFR, GAIN, GARS, GBDC, GLAD, GSVC, HCAP, HRZN, HTCG, KCAP, KIPO, MAIN, MCC, MCGC, MRCC, MVC, NGPC, NMFC, OFS, PFLT, PNNT, PSEC, SAR, SCM, SLRC, SUNS, TCAP, TCPC, TCRD, TICC, TINY, TPVG, TSLX and WHF. Metrics in billions of USD. Total assets as of 12/31/2014, with the exception of MVC as of 7/31/2014.





### Performance Overview

- Quarterly dividend of \$0.30 per share for quarter ending 3/31/2015
- 12.4% portfolio yield as of 3/31/2015<sup>1</sup>
- Gross investment originations of \$54.3 million for quarter ending 3/31/2015
- Total debt/credit facility commitments of \$771.0 million consisting of:
  - \$346.0 million revolving credit facility
  - \$171.5 million senior secured term loan
  - \$40.0 million of senior notes due 2019
  - \$63.5 million of senior notes due 2023
  - \$150.0 million of 10 year SBA debentures<sup>2</sup>
- At the quarter ending 12/31/2014, MCC's Board of Directors approved a \$30.0M share repurchase program
  - As of the quarter ending 3/31/2015, MCC had repurchased 825,677 shares totaling \$7.9M

<sup>1.</sup> Represents annualized portfolio yield to maturity, excluding fees, while utilizing industry standard forward LIBOR curve assumptions.

<sup>2.</sup> SBA regulations currently limit the amount that we may borrow to a maximum of \$150 million based upon at least \$75 million in regulatory capital. As of 3/31/2015, we have \$65.0 million in regulatory capital which allows us to borrow up to \$130 million from SBA.



# Financial & Portfolio Highlights

### **Financial Highlights**

	3/31/15	12/31/14	9/30/14	6/30/14
Net investment income per share	\$ 0.30	\$ 0.35	\$ 0.37	\$ 0.41
Net realized gains (losses)	\$ (0.16)	\$ -	\$ (0.01)	\$ 0.02
Net unrealized gains (losses)	\$ 0.07	\$ (0.66)	\$ (0.18)	\$ (0.10)
Provision for taxes on unrealized per share	\$ (0.01)	\$ 0.00	\$ (0.02)	\$ -
Net income per share <sup>1</sup>	\$ 0.20	\$ (0.31)	\$ 0.16	\$ 0.33
Net asset value per share	\$ 11.68	\$ 11.74	\$ 12.43	\$ 12.65

### **Portfolio Highlights**

- \$1,211.7 million total fair value of investments as of March 31, 2015
- \$54.3 million gross originations during quarter ended March 31, 2015
- \$227 million of backlog as of April 30, 2015<sup>2</sup>

### **Asset Mix by Investment Type**

### **Asset Mix by Rating**

Asset Class	3/31/15	12/31/14	9/30/14	6/30/14	Rating	3/31/15	12/31/14	9/30/14	6/30/14
Senior Secured 1st Lien	62.3%	64.3%	64.5%	65.1%	1	9.0%	7.1%	5.2%	4.0%
Senior Secured 2nd Lien	30.4%	29.0%	28.8%	31.1%	2	85.8%	89.1%	90.1%	88.1%
					3	3.4%	2.5%	1.5%	6.3%
Unsecured Debt	3.2%	3.1%	3.1%	2.2%	4	0.5%	-	-	1.2%
Equity/Warrants	4.1%	3.6%	3.6%	1.6%	5	1.3%	1.3%	3.2%	0.4%

<sup>1.</sup> May not foot due to rounding.

<sup>2.</sup> Backlog represents transactions that Management reasonably expects to close in the coming ninety days.



### Select Financial & Portfolio Information

### As of and for the Three Months Ended (dollars in millions, except per share data)

	(donars in minoris, except per share data)						
	3/31/15		12/31/14		9/30/14		6/30/14
Net investment income per share - basic & diluted Net realized and unrealized gains per share - basic & diluted¹ GAAP EPS - basic & diluted² Dividend declared per share	\$ 0.30 (0.10) 0.20 0.30	\$	0.35 (0.66) (0.31) 0.30	\$	0.37 (0.17) 0.20 0.37	\$	0.41 (0.08) 0.33 0.37
Stockholders' equity Net asset value per share	\$ 676.1 11.68	\$	689.8 11.74	\$	729.9 12.43	\$	661.2 12.65
Market Capitalization <sup>3</sup>	\$ 529.9	\$	542.7	\$	693.6	\$	682.8
Common stock data: High Price <sup>4</sup> Low Price <sup>4</sup> Closing Price	\$ 9.72 8.70 9.15	\$	11.79 8.84 9.24	\$	13.29 11.78 11.81	\$	13.83 12.30 13.06
Investments at fair value	\$ 1,211.7	\$	1,222.7	\$	1,245.5	\$	1,043.0
% Floating Rate <sup>5</sup> % Fixed Rate <sup>5</sup>	78.6% 21.4%		74.5% 25.5%		74.0% 26.0%		65.9% 34.1%
Number of Portfolio Companies	72		76		79		74
Gross originations for the quarter Realizations/amortizations for the quarter Net originations for the quarter	\$ 54.3 63.4 (9.1)	\$	93.9 80.2 13.7	\$	299.4 89.5 209.9	\$	206.8 117.4 89.4

Note: Basic and diluted per share data reflects weighted average common shares outstanding of 58,499,797 as of 3/31/2015, 58,733,284 as of 12/31/2014, 54,876,588 as of 9/30/2014, 50,503,492 as of 6/30/2014 and 43,883,259 as of 3/31/2014.

<sup>1.</sup> Inclusive of provision for taxes of \$705,405 for the quarter ended 3/31/2015, (\$210,950) for the quarter ended 12/31/2014, \$1,205,600 for the quarter ended 9/30/2014, \$69,687 for the quarter ended 6/30/2014 and \$316,858 for the quarter ended 3/31/2014.

<sup>2.</sup> May not foot due to rounding.

<sup>3.</sup> Reflects common shares outstanding of 57,907,607 and a closing price of \$9.15 as of 3/31/2015, 58,733,284 and a closing price of \$9.24 as of 12/31/2014, 58,733,284 and a closing share price of \$11.81 as of 9/30/2014, 52,283,712 and a closing share price of \$13.06 as of 6/30/2014 and 46,283,712 and a closing share price of \$13.61 as of 3/31/2014.

<sup>4.</sup> Reflects the high and low closing share price during the periods ended 3/31/2015, 12/31/2014, 9/30/2014, 6/30/2014 and 3/31/2014, respectively.

<sup>5.</sup> Based on income bearing investments



# **Balance Sheet**

	As of							
	(dollars in thousands, except per share data)							
		3/31/15		12/31/14		9/30/14		6/30/14
ASSETS		(Unaudited)		(Unaudited)		(Audited)		(Unaudited)
Investments at fair value		(onadalced)		(Orladalica)		(riddiced)		(Orladaleca)
Non-control/non-affiliate investments	\$	1,164,170	\$	1,162,864	\$	1,185,859	\$	1,033,052
Control investments	Т	37,513	т	38,244	т	38,244	т	-
Affiliate investments		10,000		21,635		21,435		9,998
Total investments at fair value		1,211,683		1,222,743		1,245,538		1,043,050
Cash		29,146		41,814		36,731		17,113
Interest receivable		13,626		12,959		13,096		13,523
Deferred financing costs, net		11,044		11,389		11,688		10,965
Receivable for paydown of investments		4,573		7,651		14,290		15,175
Other assets		1,974		1,937		2,803		774
TOTAL ASSETS	\$	1,272,046	\$	1,298,493	\$	1,324,146	\$	1,100,600
LIABILITIES								
Revolving credit facility payable	\$	194,000	\$	216,000	\$	146,500	\$	85,583
Term loan payable		171,500		171,500		171,500		171,500
Notes payable		103,500		103,500		103,500		103,500
SBA debentures payable		110,000		100,000		100,000		48,000
Payable for investments originated, purchased and participated		-		-		54,995		15,897
Management and incentive fees payable, net		9,984		10,882		10,445		9,767
Interest and fees payable		1,196		1,843		2,096		1,347
Accounts payable, accrued expenses and other liabilities		5,771		4,958		5,253		3,774
TOTAL LIABILITIES	\$	595,951	\$	608,683	\$	594,289	\$	439,368
NET ASSETS								
Common stock, par value \$.001 per share, 100,000,000								
common shares authorized, 57,907,607 common shares								
issued and outstanding as of March 31, 2015		58		59		59		52
Capital in excess of par value		731,514		739,443		739,443		665,420
Accumulated undistributed net investment income		20,517		20,333		21,674		15,169
Accumulated undistributed net realized gain (loss) from investments		(9,617)		(217)		/		887
Net unrealized appreciation (depreciation) on investments		(66,377)		(69,808)		(31,319)		(20,296)
Total net assets		676,095		689,810		729,857		661,232
TOTAL LIABILITIES AND NET ASSETS	\$	1,272,046	\$	1,298,493	\$	1,324,146	\$	1,100,600
NET ASSET VALUE PER SHARE	\$	11.68	\$	11.74	\$	12.43	\$	12.65



### Corporate Information

#### **Board of Directors**

**BROOK TAUBE** 

SETH TAUBE Director

JEFF TONKEL Director

KARIN HIRTLER-GARVEY Independent Director

JOHN E. MACK Independent Director

ARTHUR AINSBERG Independent Director

RICHARD A. DORFMAN Independent Director

#### **Corporate Officers**

**BROOK TAUBE** 

RICHARD T. ALLORTO, JR. Chief Financial Officer & Secretary

JOHN FREDERICKS Chief Compliance Officer

#### Research Coverage

BARCLAYS CAPITAL INC. Mark C. DeVries - (212)-526-9484

**BB&T CAPITAL MARKETS** Vernon Plack - (804)-780-3257

CREDIT SUISSE Douglas Harter - (212)-538-5983

GILFORD SECURITIES Casey Alexander - (212)-940-9276

JANNEY CAPITAL MARKETS Mitchel Penn, CFA - (410)-583-5976

JMP SECURITIES Christopher York - (415)-835-8965

KEEFE, BRUYETTE & WOODS Greg Mason- (314)-342-2194

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MAXIM GROUP Michael Diana- (212)-895-3641

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#### **Independent Registered Public Accounting Firm**

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#### **Securities Listing**

NYSE: MCC (Common Stock) MCQ (Senior Notes Due 2019) MCV (Senior Notes Due 2023)

#### **Transfer Agent**

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